

2Q 2023

Quarterly presentation – Akastor ASA



AKASTOR

July 13, 2023

2Q 2023 Highlights



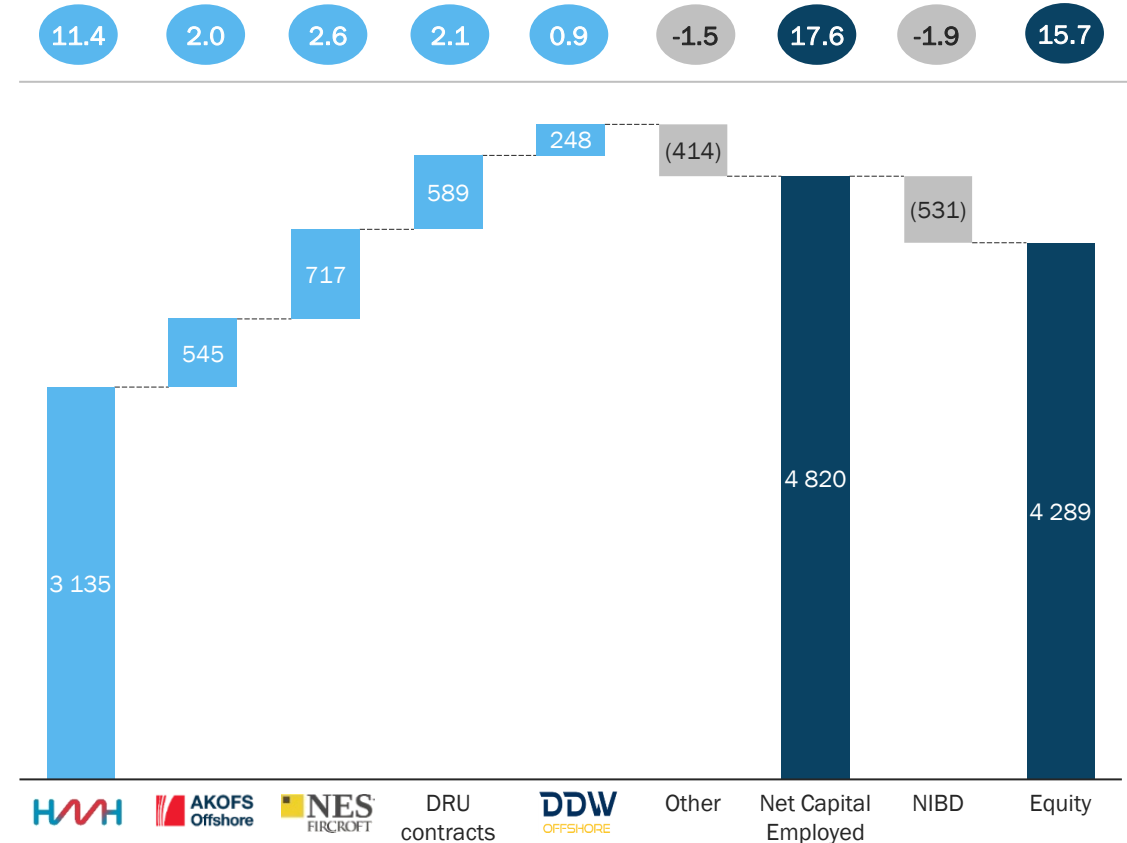
Other

- Increased EBITDA year-over-year and quarter-over-quarter following increased service order trend
- Continue to experience growth in order intake for the fifth consecutive quarter
- AKOFS Seafarer successfully completed yard stay to mobilize for coiled tubing in May, with excellent uptime delivered through rest of quarter
- Aker Wayfarer off-hire since late April, preparing for its new four-year contract expected to commence in 3Q 23
- USD 20 million seller's credit fully settled in quarter, with proceeds reducing bank debt
- Sale of AGR to ABL Group against a combination of ABL shares and cash completed in quarter
- NES Fircroft delivering continued growth with revenue up 16% year-on-year driven by improved performance across numerous geographies and solution offerings
- DRU arbitration process on plan, with arbitration award expected second half of 2023

NET CAPITAL EMPLOYED ¹⁾

NOK million, 30 June 2023

Book value per share





Agenda

HMH

Financial update

Ownership agenda

Q&A

Summary and outlook



- Continue to experience growth in order intake for the fifth consecutive quarter. Book-to-Bill >1x in the quarter.
- Secured strategic orders related to SPS activity within the quarter
- Increased EBITDA year-over-year and quarter-over-quarter following increased service order trend
- Continue to execute on synergy cost plan with wave two of ERP implementation targeted for 2H of 2023
- Cash flow expected to improve in second half of the year on the back of project deliveries
- Assessing a potential refinancing of the USD 150m bond

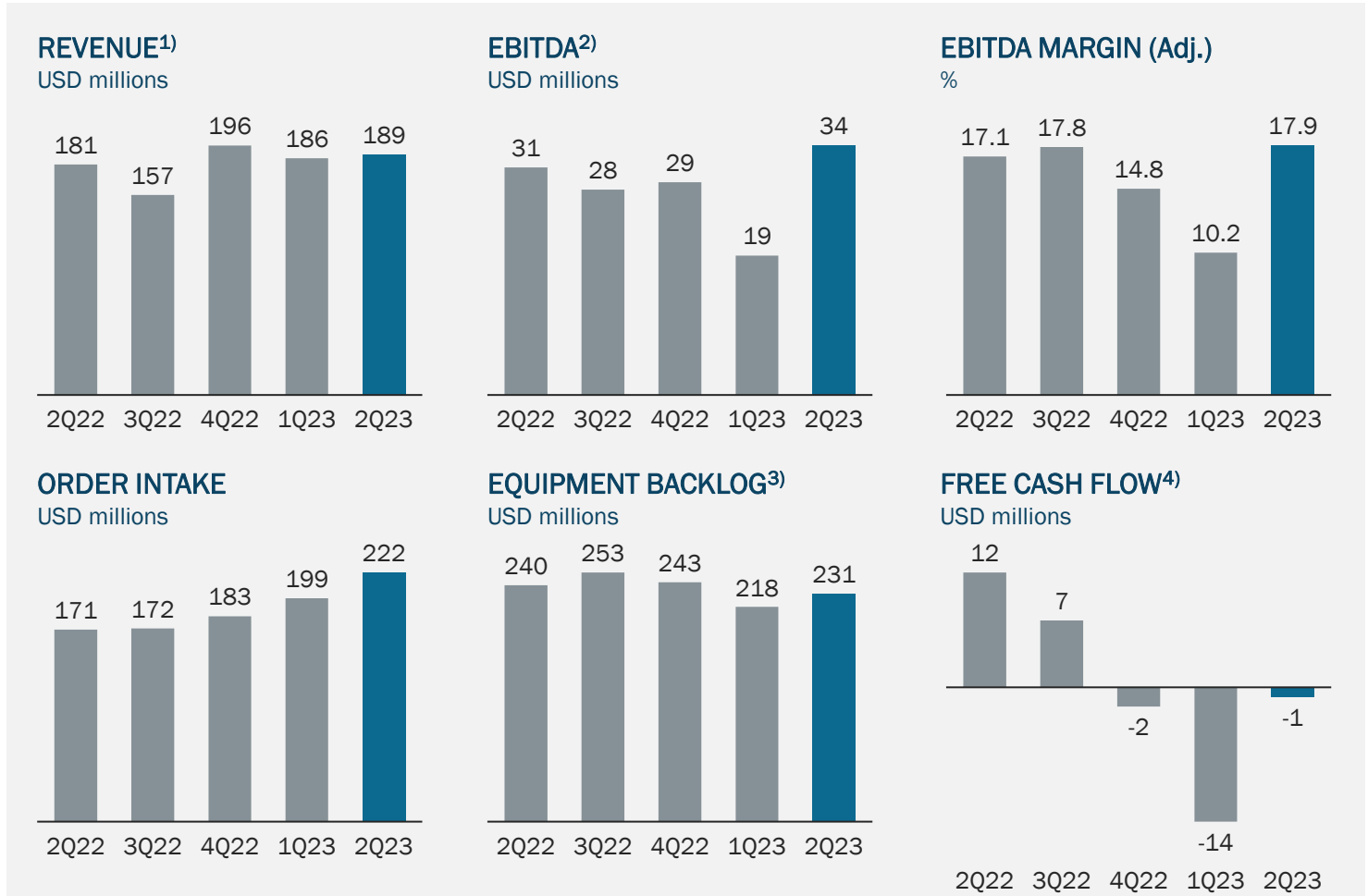


HMH highlights | 2Q 2023



- Revenues** up 4% year-on-year and up 2% quarter-on-quarter driven by increase in spares and overhaul repair orders partially offset with decrease in projects due to prior year 20K Valaris project cancellation fee
- EBITDA** up 8% year-on-year driven by spares output, partially offset by prior year Valaris 20K project cancellation and up 78% quarter-on-quarter driven by services increased order trend
- Order intake** up 30% year-on-year and up 11% quarter-on-quarter driven by services overperforming following the increase in rig count trend and recertification activities
- Free Cash Flow** negative 1 million in quarter driven by increase in project related working capital partially offset by improved collections. USD 43 million cash & cash equivalent at end of 2Q 2023.

Proforma financials, IFRS



1) Historical figures excluding discontinued operations.
 2) EBITDA adjusted for non-recurring expenses or costs defined as outside of normal company operations (USD 6.5 million total adjustment in 2Q 2023)
 3) Equipment backlog defined as order backlog within Projects, Products and Other
 4) Free Cash Flow defined as cash generated from operating activities less taxes paid and net investments. Cash flow not normalized for non-recurring costs.

Segments highlights



Aftermarket Services

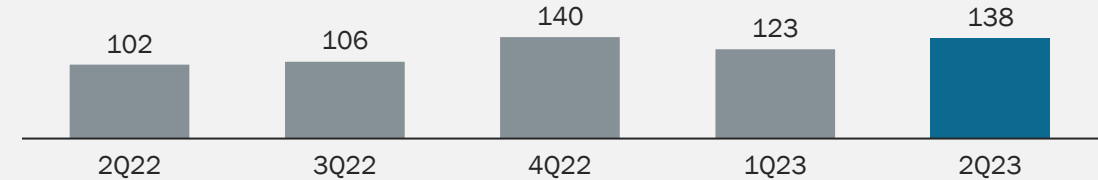
- Service revenue up 35% year-on-year and up 12% quarter-on-quarter following past quarter increased order trend and increasing spares recertifications and overhaul volumes
- Order intake up 16% year-on-year driven by spares and SPS orders and down 3% quarter-on-quarter driven by a non-repeat of large digital technology orders signed in 1Q23, partially offset by increased spares orders

Projects, Products & Other

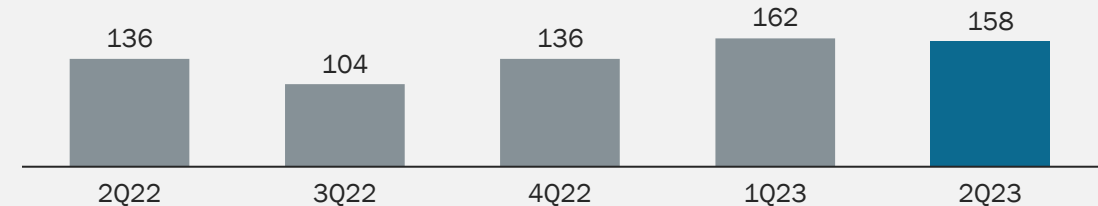
- Revenue down 36% year-on-year driven by non-repeat of prior year Valaris 20K cancellation and down 18% quarter-on-quarter driven by phasing of project progress

AFTERMARKET SERVICES

Revenue, USD millions

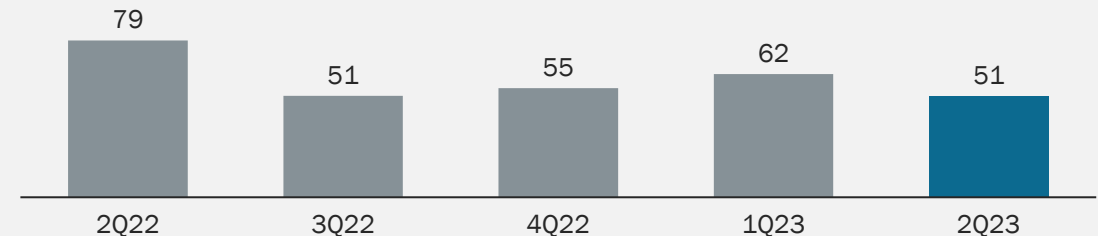


Order intake¹, USD millions



PROJECTS, PRODUCTS & OTHER

Revenue, USD millions



1) Intake inclusive of all Services product lines (e.g. spare parts, overhaul and repair, field service, etc.)

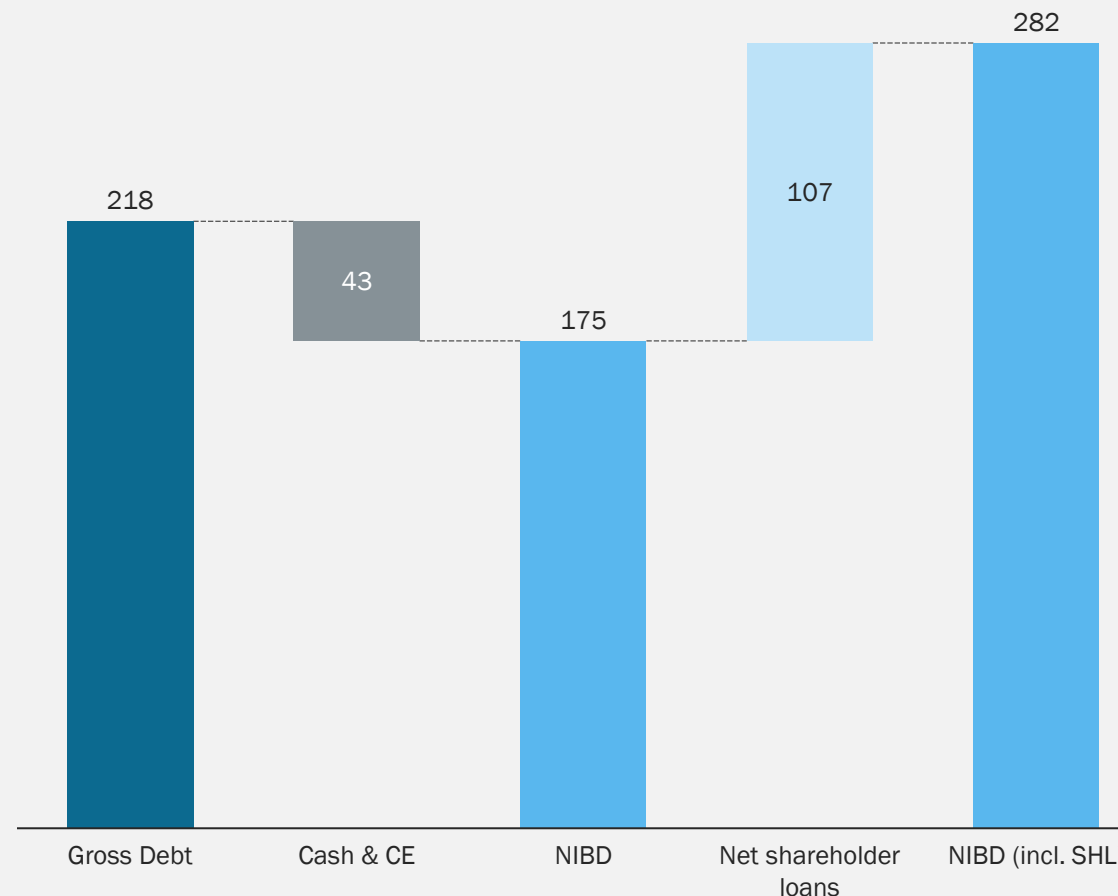
Net interest-bearing debt



- Net debt of USD 175 million at end of 2Q 2023
- USD 8 million instalment payment on Term Loan in 2Q 2023
- Leverage of 1.6x per 2Q 2023 (Net debt / LTM EBITDA)
- RCF utilization increased by USD 20 million during Q2 2023 to fund project working capital needs
- In dialogue with bank syndicate regarding a potential extension of the RCF
- Assessing a potential refinancing of the USD 150m bond to reduce cost of capital and increase flexibility going forward

NET INTEREST-BEARING DEBT

USD millions



IBD as per period end	Amount	Key terms
Senior Secured Term Loan	23	Quarterly amortization, maturity February 2024. Margin: Tranche A 350 – 400 bps. Tranche B 450 – 500 bps.
Senior Secured Bond	150	Maturity February 2025. Margin 700 bps.
RCF	45	USD 80m facility, maturity February 2024. Margin 375 – 425 bps.
Gross Interest-Bearing Debt	218	
Net shareholder loans ¹⁾	107	Subordinated, 8% PIK interest

Agenda

HMH

Financial update

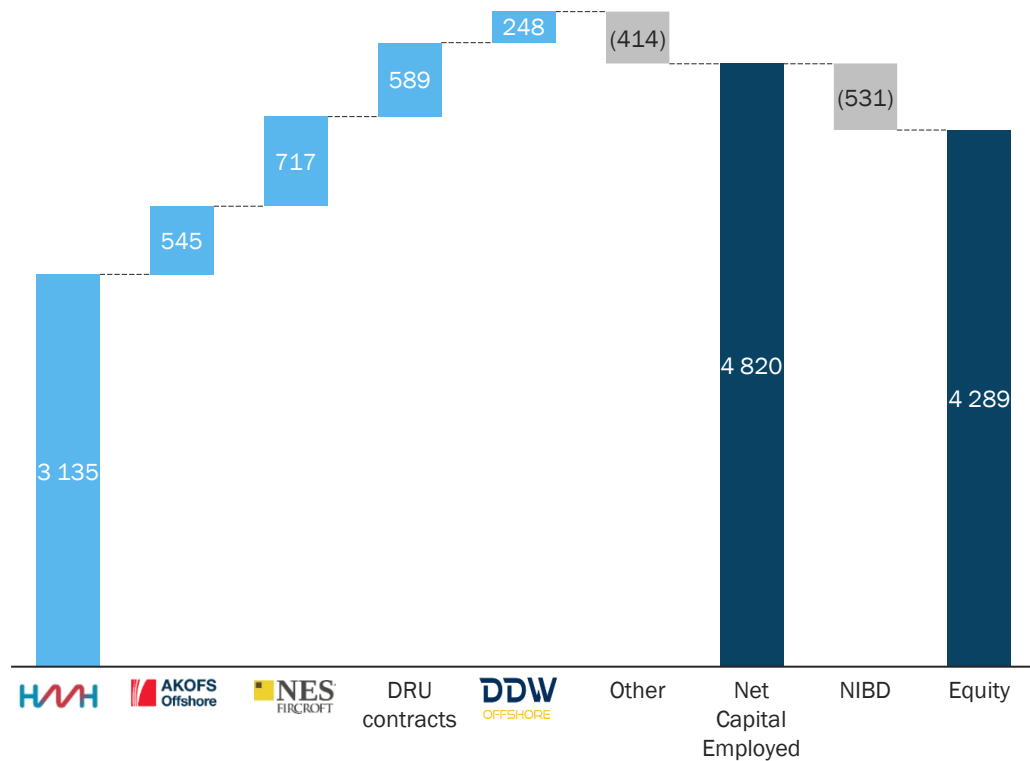
Ownership agenda

Q&A

Net Capital Employed

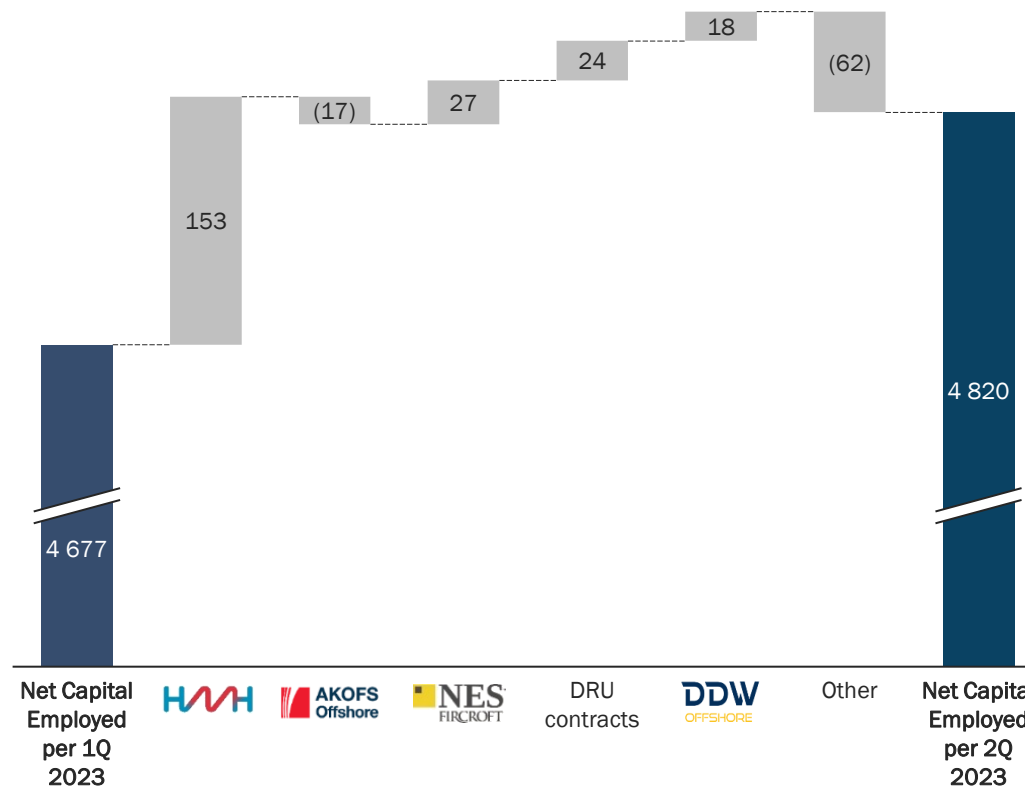
Net Capital Employed per 2Q 2023 ¹⁾

NOK million



Development in 2Q 2023

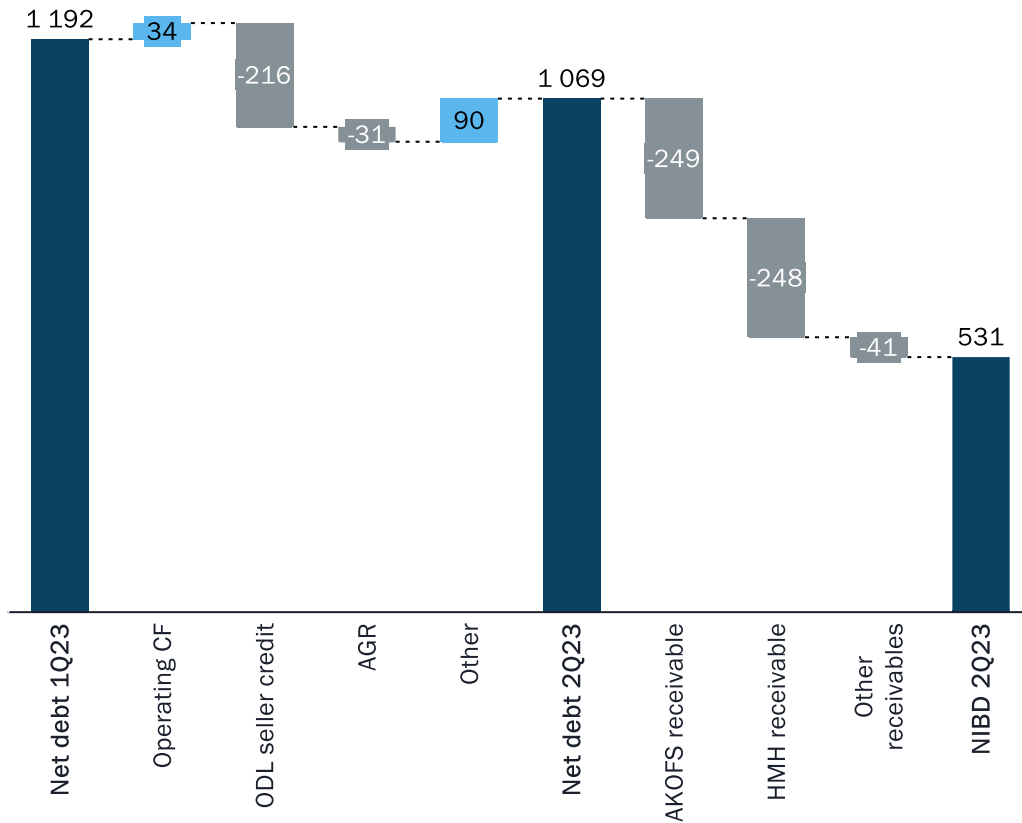
NOK million



Net interest-bearing debt development

Net debt bridge

NOK million



2Q 2023 highlights

- Net debt decreased by NOK 123 million in the quarter, to NOK 1 069 million, driven by full settlement of the Odfjell Drilling seller's credit agreement
- "Other" (as shown in graph) includes negative non-cash foreign exchange effects of NOK 36 million
- DDW Offshore net debt of NOK 235 million per end of quarter

NOK million

	2Q 2023
Current bank debt	1 313
Cash and cash equivalents	-244
Net debt	1 069
AKOFS receivable	-249
HMH receivable	-248
Other receivables	-41
Net interest-bearing debt (NIBD)	531

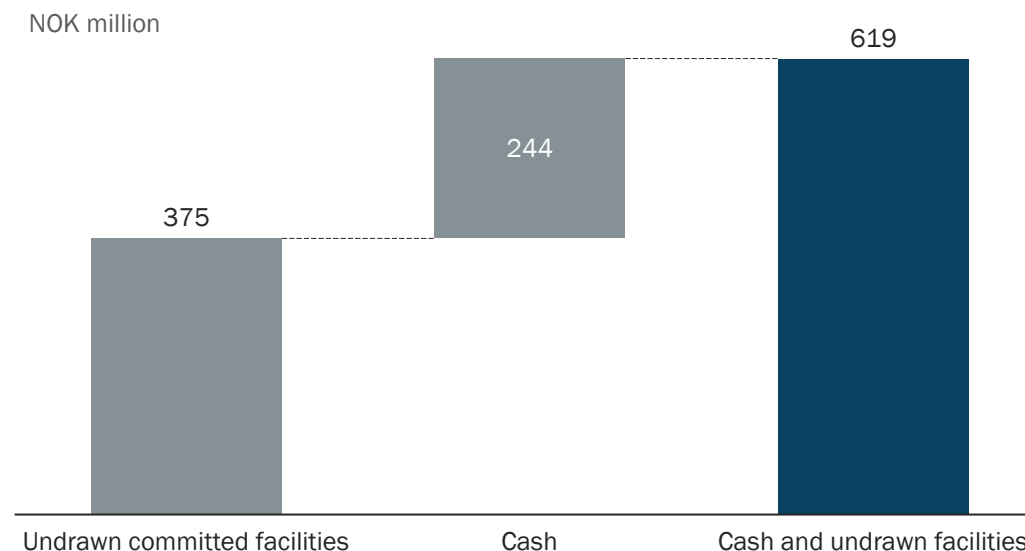
External financing facilities and liquidity

Overview of financing facilities

Facility	Size	Maturity	Margin
Revolving (USD)	USD 66 million ^[1]	February 2024	5.5%
Revolving (NOK)	NOK 241 million ^[1]	February 2024	5.5%
Subordinated Aker facility	NOK 375 million ^[2]	March 2024	12.0%
DDW term loan	USD 26 million ^[3]	February 2024	4.25%
ABL share financing	NOK 45 million	<i>Uncommitted</i>	1.5%

- Revolving USD bank facility reduced by USD 6 million in July 2023 as a result of proceeds received from Odfjell Drilling in the second quarter
- DDW term loan to be reduced by USD 7 million in 3Q through a mandatory repayment following proceeds received from Odfjell Drilling
- AGR loan dissolved at closing of ABL transaction in April 2023
- Secured ABL share financing facility established and drawn in 2Q
- No draw on Aker facility per 30 June 2023

Cash and undrawn facilities as of 30 June 2023



- Cash per end of period includes a total of USD 13 million subject to mandatory prepayments in 3Q on the DDW term loan and the corporate revolving facility following proceeds received from Odfjell in 2Q 23
- Cash includes NOK 50 million held through DDW Offshore

Income statement 2Q 2023

NOK million	2Q 2023	2Q 2022	YTD 2023	YTD 2022
Revenue and other income	64	67	132	124
EBITDA	-4	-32	-21	-61
EBIT	-11	-60	-35	-99
Net financials	-4	188	83	236
Share of net profit from equity-accounted investees	-78	-68	-173	-216
Profit (loss) before tax	-93	60	-125	-79
Tax income (expense)	0	-0	0	1
Profit (loss) from cont. operations	-93	60	-125	-79
Net profit (loss) from disc. operations	105	9	113	17
Profit (loss) for the period	11	69	-12	-62

Revenue (NOK million)	2Q 2023	2Q 2022	YTD 2023	YTD 2022
DDW Offshore	52	36	98	66
Other	12	30	35	57
Reported Group revenue	64	67	132	124
EBITDA (NOK million)	2Q 2023	2Q 2022	YTD 2023	YTD 2022
DDW Offshore	14	-4	27	-10
Other	-18	-28	-48	-51
Reported Group EBITDA	-4	-32	-21	-61

COMMENTS

- JV holdings, including HMH and AKOFS, are not consolidated in the Akastor group financials. Consolidated revenue and EBITDA thus only represent a minor part of Akastor's investments.

Income statement 2Q 2023 (cont.)

NOK million	2Q 2023	2Q 2022	YTD 2023	YTD 2022
Revenue and other income	64	67	132	124
EBITDA	-4	-32	-21	-61
EBIT	-11	-60	-35	-99
Net financials	-4	188	83	236
Share of net profit from equity-accounted investees	-78	-68	-173	-216
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NOK million	2Q 2023	2Q 2022	YTD 2023	YTD 2022
Odfjell Drilling	-7	39	3	85
NES Fircroft	0	27	22	52
Other investments	-22	0	-15	1
Contribution from financial investments	-29	65	10	137
Net interest exp. on borrowings	-31	-20	-57	-35
Net interest charges on leases	4	4	8	7
Net foreign exchange gain (loss)	50	189	119	183
Other financial income (expenses)	1	-51	2	-57
Net financial items	-4	188	83	236
HMH	23	-18	-12	-117
AKOFS Offshore	-101	-50	-160	-99
Share of net profit from equity-accounted investees	-78	-68	-173	-216

COMMENTS

- Net financial items include non-cash items from financial investments and a non-cash net foreign exchange gain of NOK 50 million
- Equity accounted investees contributed negatively with NOK 78 million as a result of negative net profit in period (non-cash for Akastor)

Agenda

HMH

Financial update

Ownership agenda

Q&A

Portfolio overview

Industrial investments

Financial investments

Company	Service offering	Ownership
	Global full-service offshore and onshore drilling equipment and service provider	50%
	Global provider of subsea well construction and intervention services	50%
	Global engineering staffing provider within multiple sectors	~15% ¹⁾
	5 mid-sized AHTS vessels	100% ²⁾
	Financial interest in four drilling equipment contracts with Jurong Shipyard	Full economic exposure ³⁾
	Independent energy and marine consultancy company	~5%
	International upstream oil and gas company	~2%
	Independent service provider to the offshore wind industry and other energy sectors	44%
	North Sea drilling contractor	~7%
	International drilling, well service and engineering company	Warrant structure

Business model

- Global full-service offshore and onshore drilling equipment provider with a broad portfolio of products and services
- Large installed base providing firm foundation for strong customer relationship and recurring streams

2Q23 Highlights

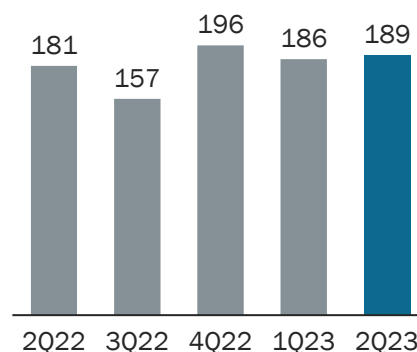
- Increased EBITDA year-over-year and quarter-over quarter following increased service order trend
- Secured strategic orders related to Special Periodic Survey (SPS) activities in the quarter
- Growth in order intake for the fifth consecutive quarter driven by service activity

Ownership agenda

- Successfully integrate the two combined businesses and realize synergies
- Expand the business through organic growth and value-adding acquisitions
- Maintain a leading market position via customer-centric R&D, catalyzed by digital technologies
- Target IPO

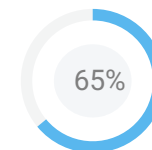
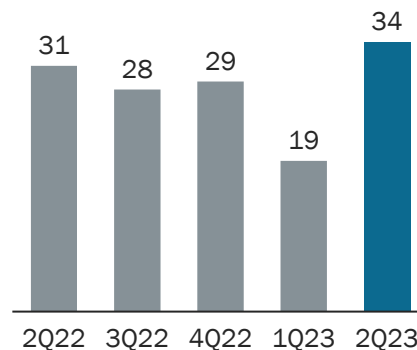
REVENUE

USD millions



EBITDA¹⁾

USD millions



Capital Employed
NOK 3 135 million



Akastor ownership 50%



~1 600 employees (FTE incl. contractors)



Large installed base of
134 offshore drilling rigs²⁾

Business model

- Vessel-based subsea well construction and intervention services covering all phases from conceptual development to project execution and offshore operations
- Operates two SESV vessels in Brazil on contract with Petrobras and one LWI vessel in Norway on contract with Equinor

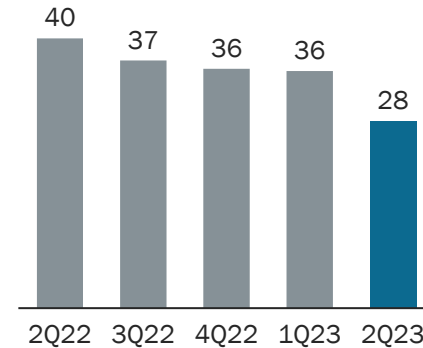
2Q23 Highlights

- AKOFS Seafarer mobilized for coiled tubing operations, with excellent operational performance post-mobilization
- Aker Wayfarer went off contract late April. Client acceptance test regarding new contract ongoing, with expected commencement in 3Q.

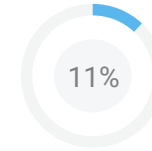
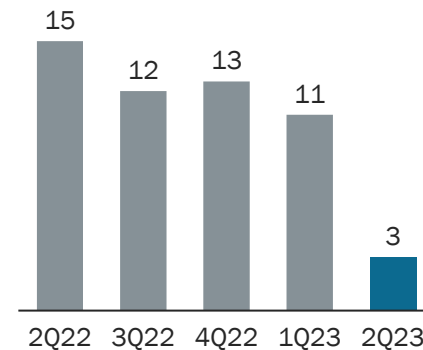
Ownership agenda

- Secure delivery on order backlog
- Explore strategic initiatives

REVENUE
USD millions



EBITDA
USD millions



Capital Employed
NOK 545 million



Akastor ownership 50%

Vessels	Location / Customer	Contract end
AKOFS Seafarer	equinor	Q4 2025
Aker Wayfarer ¹⁾	BR PETROBRAS	Q3 2027
AKOFS Santos	BR PETROBRAS	Q1 2026

Business model

- World's leading engineering staffing and solution provider for highly technical industries spanning a range of staffing services: Contract, Permanent Hire & Managed Solutions
- Spans a diversified range of high growth and strategic end-markets with a recurring client base within a range of sectors: Oil & Gas, Power & Renewables, Infrastructure, Life Sciences, Mining, Automotive and Chemicals

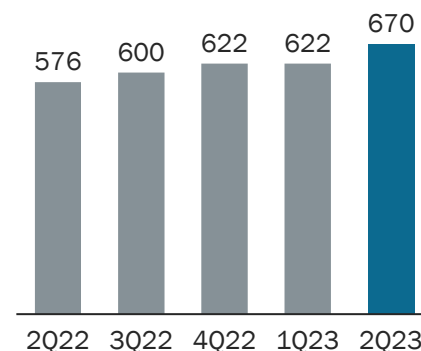
2Q23 Highlights¹⁾

- Continued growth with revenue up 16% year-on-year driven by improved performance across numerous geographies and solution offerings
- EBITDA growth of 15% year-on-year, of which 4% was attributable to Evolve Scientific Recruitment acquired last quarter
- During the second quarter, NES acquired Polarities, an employment advisory business in Japan

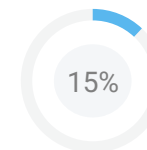
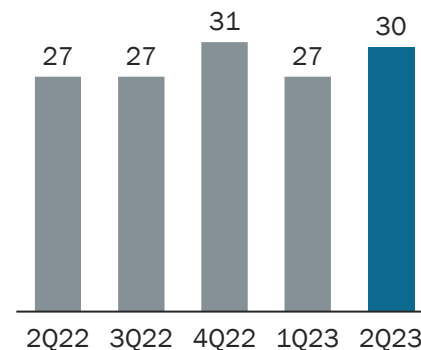
Ownership agenda

- Pursue growth through both organic initiatives and selective M&A
- Optimize value at exit

REVENUE ¹⁾
USD millions



EBITDA ^{1) 2)}
USD millions



Capital Employed
NOK 717 million



Akastor ownership ~15%



~1 900 own employees
(excl. contractors)



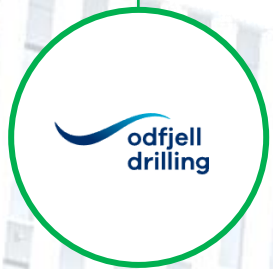
Leading global provider of
engineering workforce
management solutions with
approx. 90 global offices



Net Interest-Bearing Debt per
2Q 23 of USD 266 million
(excl. IDF draw of 109 million)

Key short to medium term priorities for Akastor

Monetized



Conclude DRU
arbitration process



Monetize



Timely listing
of HMH



DEBT REPAYMENT

DISTRIBUTION TO SHAREHOLDERS (CASH OR SHARES)

Agenda

HMH

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Q&A

AKASTOR

Appendix

Selected transactions since inception in 2014

<p>October 2021</p>  <p>merged with</p>  <p>establishing</p>  <p>owned by Akastor(50%) and Baker Hughes(50%)</p>	<p>October 2020</p>  <p>Restructuring and 50% acquisition of shares from DOF ASA</p>	<p>September 2020</p>  <p>Merger with</p> 	<p>June 2019</p>  <p>100% acquisition of</p>  <p>USD 31.5m</p>	<p>April 2019</p>  <p>Merged for an economic interest stake of 55%</p> 	<p>September 2018</p>  <p>50% sale to</p>  <p>USD 142.5m</p>	<p>April 2018</p>  <p>Preferred equity investment</p> <p>USD 75m⁴⁾</p>
<p>June 2017</p>  <p>100% sale to</p>  <p>USD 114m</p>	<p>December 2016</p>  <p>Merged for an initial equity stake of 15.2% in</p>  <p>NOK 400m</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>NOK 1,200m</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>NOK 1,025m</p>	<p>September 2016</p>  <p>Joint acquisition with</p>  <p>USD 66m²⁾</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>USD 10m³⁾</p>	<p>November 2015</p> <p>Real Estate portfolio</p> <p>100% sale to</p>  <p>NOK 1,243m</p>
<p>April 2023</p>  <p>100% sale, against cash and shares in</p>  <p>NOK 353m⁵⁾</p>	<p>February 2023</p>  <p>100% sale to</p>  <p>DDK 20m</p>	<p>November 2022</p>  <p>Sale of preferred equity holding</p> <p>USD 95m⁴⁾</p>	<p>August 2022</p>  <p>100% acquisition of</p> 	<p>June 2022</p>  <p>a HMH company</p> <p>Sale to</p> 	<p>February 2022</p>  <p>Establish JV</p>  <p>an Akastor and IKM company</p>	

Key figures | Group

AKASTOR GROUP (continuing operations)

NOK million	2Q 22	3Q 22	4Q 22	1Q 23	2Q 23	YTD 2023
Revenue and other income	67	67	79	68	64	132
EBITDA	-32	-17	-14	-17	-4	-21
EBIT	-60	-23	-21	-24	-11	-35
NCOA	311	362	243	250	108	108
Net capital employed	5 627	5 874	4 645	4 677	4 820	4 820

Note: AGR is presented as discontinued operations from 1Q 2023. Historical figures for income statement have been restated, while balance sheet information included discontinued operations prior to divestment.

Key figures | Split per company (1/4)

HMH

USD million	2Q 22	3Q 22	4Q 22	1Q 23	2Q 23	YTD 2023
Revenue	181	157	196	186	189	374
EBITDA (adj) ^[1]	31	28	29	19	34	53
EBITDA	23	24	24	15	27	42
EBIT	11	11	12	4	16	20
Order intake	171	172	183	199	222	421
Equipment backlog ^[2]	240	253	243	218	231	231
NIBD (incl. shareholder loans)	240	250	260	281	282	282

Note: HMH figures presented on 100% basis

1) EBITDA (adj.) excludes non-recurring expenses or costs defined as outside of normal company operations

2) Equipment backlog defined as Project and Product orders

Key figures | Split per company (2/4)

AKOFS OFFSHORE

USD million	2Q 22	3Q 22	4Q 22	1Q 23	2Q 23	YTD 2023
Revenue and other income	40	37	36	36	28	64
EBITDA	15	12	13	11	3	14
EBIT	5	3	3	2	-7	-5
CAPEX and R&D capitalization	7	3	8	3	5	9
Net capital employed	360	329	349	337	334	334
Order intake	0	198	0	0	0	0
Order backlog	328	442	470	436	408	408
NIBD (incl. shareholder loans and lease liabilities)	345	339	350	355	358	358

Note: AKOFS Offshore figures presented on 100% basis

Key figures | Split per company (3/4)

DDW Offshore

NOK million	2Q 22	3Q 22	4Q 22	1Q 23	2Q 23	YTD 2023
Revenue and other income	36	35	46	46	52	98
EBITDA	-4	5	12	13	14	27
EBIT	-29	1	8	9	10	18
NCOA	-21	-3	-79	-81	-188	-188
Net capital employed	234	254	231	230	248	248

Note: DDW Offshore was previously included in "Other Holdings" prior to 2Q 2023

Key figures | Split per company (4/4)

OTHER HOLDINGS

NOK million	2Q 22	3Q 22	4Q 22	1Q 23	2Q 23	YTD 2023
Revenue and other income	30	33	33	22	12	35
EBITDA	-28	-22	-26	-30	-18	-48
EBIT	-31	-24	-29	-33	-21	-53
NCOA	341	368	303	341	296	296
Net capital employed	1 560	1 712	690	785	892	892

Note: DDW Offshore is excluded from Other Holdings from 2Q 2023. Historical figures have been restated.

Odfjell Drilling seller's credit agreement and warrant structure



Seller's credit agreement

Description:

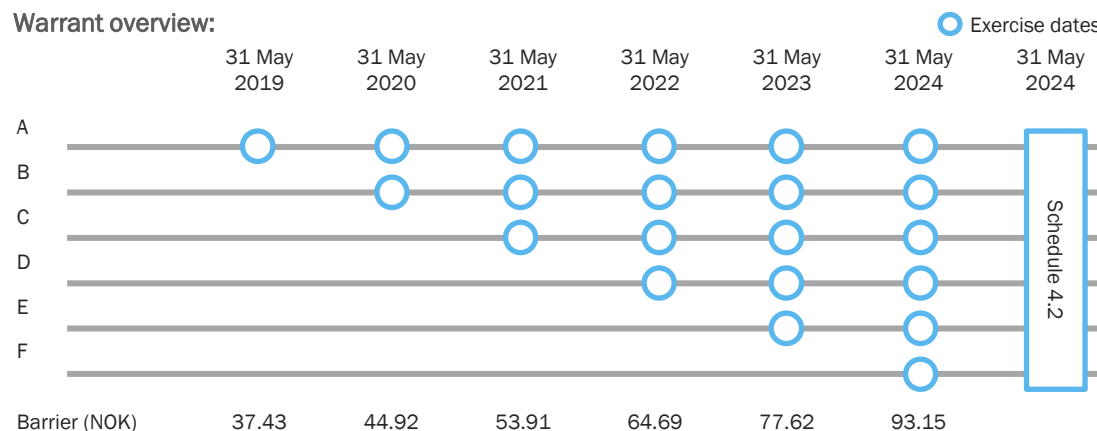
- The preferred equity shares held by Akastor since 2018 were sold to Odfjell Drilling in November 2022 for a total consideration of USD 95.2 million, of which USD 75.2 million was paid in cash while the remaining USD 20 million was settled through a seller's credit agreement towards Odfjell Drilling Ltd.
- The seller's credit agreement included;
 - 10% cash interest (quarterly payments), with a step-up to 13% from January 1st 2024
 - Bullet structure with final maturity 31st July 2024
 - Customary rights and undertakings in favor of Akastor, including regulations related to a potential refinancing of the capital structure of Odfjell, change of ownership, disposal of assets etc.
- The seller's credit towards Odfjell was fully and finally settled in June 2023 through cash proceeds received, and thus no longer booked as an interest-bearing receivable per end of period

Warrant structure

Description:

- Warrant structure adjusted in Q2 2022 following the spin-off of Odfjell Technology
- The warrant structure comprise six tranches with 1,139,582 warrants per tranche, amounting to a total 6,837,492 warrants. Furthermore, one warrant can be exercised for one share (1-to-1 ratio) for a price of USD 0.01 per share. Maximum number of share allocation if share price in ODL has increased with 20% p.a.

Warrant overview:



- Schedule 4.2: If any warrants remain unexercised at the ultimate exercise date in 2024, the holder will receive a number of shares determined linearly according to:

$$\text{Remaining warrants} \times \frac{\text{Max}[(\text{Share price @ 30 May 2024} - 31.20), 0]}{(93.15 - 31.20)}$$

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