

Combination of MHWirth and Baker Hughes' Subsea Drilling Systems division



March 2<sup>nd</sup>, 2021

## Akastor at a glance



Listed investment company established in 2014 with a portfolio of industrial and financial holdings



Flexible mandate for active ownership and long-term value creation in the oilfield services sector



Current portfolio of industrial investments employs ~2 000 people globally and has a combined turnover of more than NOK 4.5bn

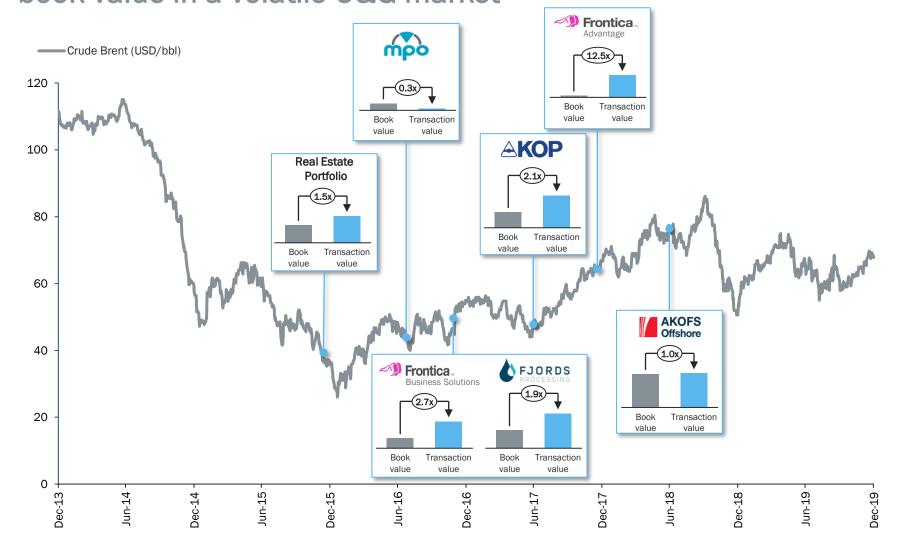


Conducted 15
transactions which of 7
was divestments with a
total transaction value of
~USD 630 million



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Akastor has a track-record of divesting most companies above book value in a volatile O&G market



## Akastor portfolio composition

#### Industrial investments



Leading global provider of first-class drilling systems, products and services



Global provider of subsea well construction and intervention services



Global provider of well design and drilling project management, HSEQ, reservoir and field management services



Supplier of vapour recovery technology, systems and services to O&G installations

#### Financial investments



Global manpower specialist within Oil & Gas, ICT, Renewables, Chemicals, Mining, Life Sciences, Automative and Construction sectors



50%

64%1)

100%

USD 75m preferred equity

100%3)

5.6%

International drilling, well service and engineering company



Company owning 5 mid-sized AHTS vessels



North Sea Drilling Contractor

- L) Economic interest | 100% legal ownership
- Economic interest
- 3) As from October 9th, 2020

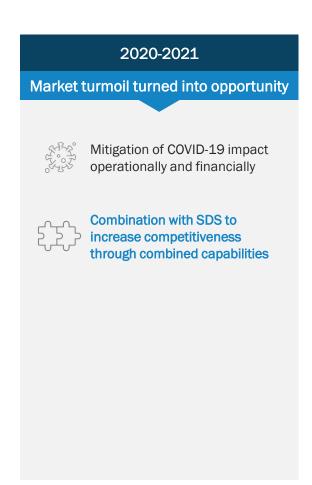
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## Sustaining competitive advantage for MHWirth

## 2014-2018 Improving operations Divested non-core businesses Reduced cost base by >50% Increased after market sales initiatives Increased investments in digital solutions









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**Transaction Summary** 



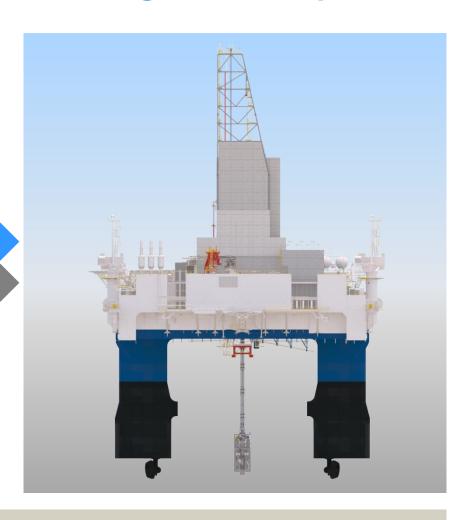
## Combination creates a premier drilling solutions provider



Leading offshore drilling solution provider

Baker Hughes SDS

Leading subsea pressure control provider



Leading drilling solution company with integrated delivery capabilities, financial strength, and flexibility to address full range of customer priorities

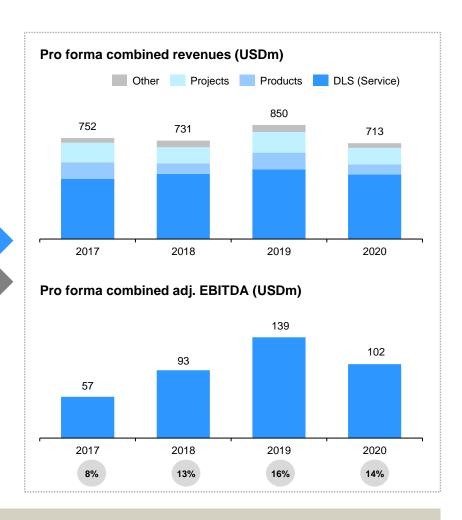
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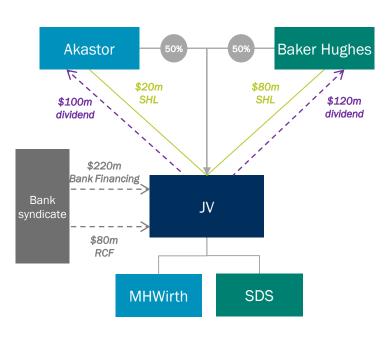
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## **Transaction summary**

#### **Transaction structure**

#### Akastor ASA, through its wholly owned subsidiary MHWirth AS (MHWirth) Backhas entered into an agreement with Baker Hughes Holdings LLC (Baker Hughes) for the combination of MHWirth with Baker Hughes' Subsea ground Drilling Systems division (SDS) Combination to be completed through the establishment of a new and jointly 50/50 owned company (Company) Akastor shall contribute its shares in MHWirth to the Company against 50% of the shares and USD 120 million in consideration, of which USD 100 million is payable in cash at closing Baker Hughes shall contribute the SDS business against 50% of the Structure shares and USD 200 million in consideration, of which USD 120 million is payable in cash at closing Company will finance the cash consideration payable to Baker Hughes and Akastor by way of a USD 220 million bank facility In addition, the Company will also arrange for a USD 80 million working capital facility Governance and exit provision principles for the Company defined through an agreed form shareholders agreement customary for a 50/50 controlled company **Decision** making Company will have dual operational headquarters in Houston, TX and Kristiansand, Norway Company to be led by Merrill A. "Pete" Miller Transaction will require refinancing of Akastor's existing corporate credit facility **Akastor** Commitment for NOK 1,250 million revolving credit facility in place, to be financing used to refinance existing debt and provide financial headroom until asset realizations Closing expected in H2 2021, subject to all regulatory approvals having Closina been obtained and customary closing conditions

#### Illustration





**Strategic Rationale** 

## Combination creates a premier drilling equipment provider



# Combined business will create a leading company across all drilling segments



Highly competitive on complete rig offering with topside, BOP and riser



Combination of complementary products and market positions



Increased base of recurring revenues with high margins



Stronger platform for development of next gen products and services

#### Joint presence



Large installed base with presence on over 40% of the global fleet



Product portfolio as strong as competitors, although smaller installed base





Ongoing strategy to expand onshore and non-oil business

# The Company's drilling technology sets a new ESG standard, increasing drilling efficiency, improving costs and reducing emissions



- Building first rig with hybrid energy solution built into design
- Preliminary design work being performed on eBOPs (electric BOPs)



 Optimized maintenance planning through analytics leading to reduced opex, and faster and safer wells



- Unique energy management system with closed-bus technology
- Energy regeneration from moving equipment and heat regeneration from exhaust gas





 Substantial fuel savings and vast reduction in carbon emissions



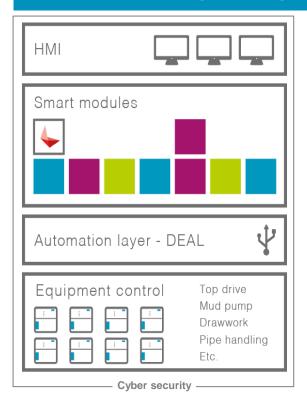
- Optimized lay-out and higher degree of automation ensuring a safer workplace
- Remote operations support capabilities, enabling manning reductions



- Open interface network, with unique digital infrastructure, enabling the use of any applicable software application
- Remote data analytics / real-time monitoring of key equipment enabling reduction of downtime and related fuel consumption

# Leveraging digital excellence from both companies to improve production, minimize downtime and ensure reliability of customers' drilling operations

#### Scalable digital offering with open ecosystem allowing for integration of 3rd party applications











**Decreased carbon footprint** 



**Increased automation** 



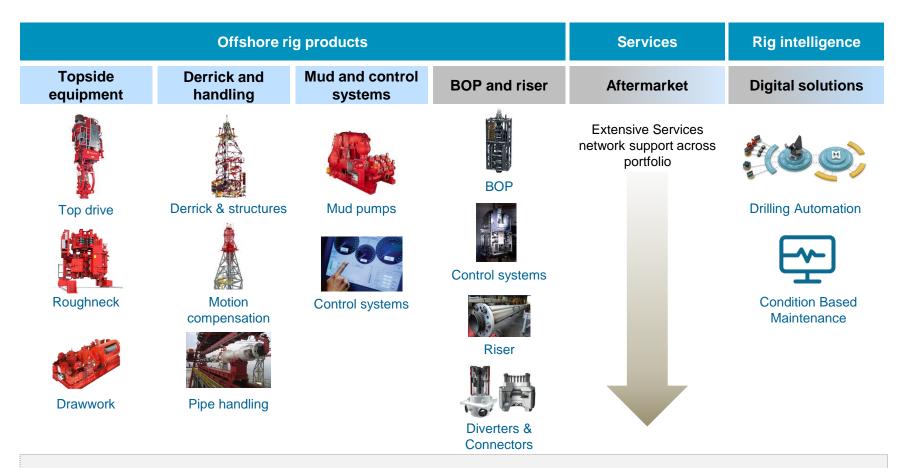
co-operation and insight



**Operational efficiency** 

Large untapped potential in combined installed base (<10% of combined fleet has currently installed DEAL)

# Highly complementary portfolios of leading products of strategic importance to customers

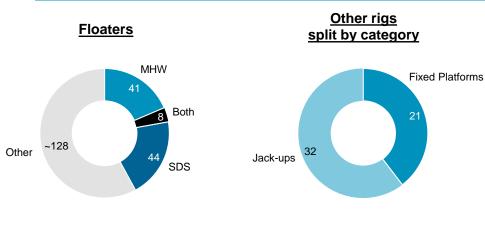


The combined company will have complementary offering across mission critical rig systems – enabler for improved system integration



## Large installed base with recurring service revenue

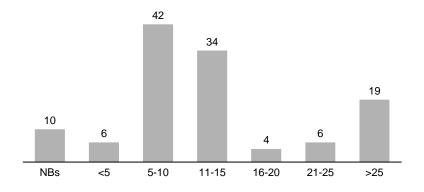
#### Combined fleet of more than 140 Offshore Drilling Units

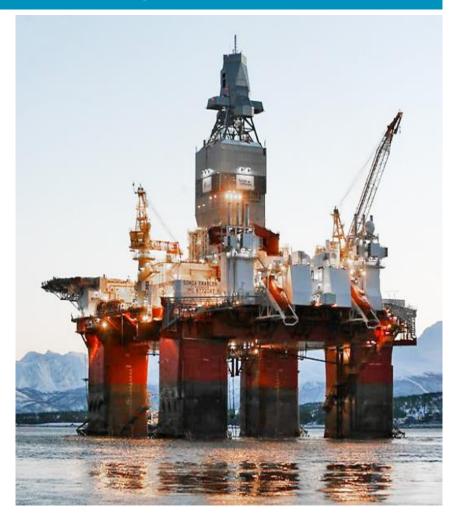


Combined company with presence on over 40% of the global floater fleet

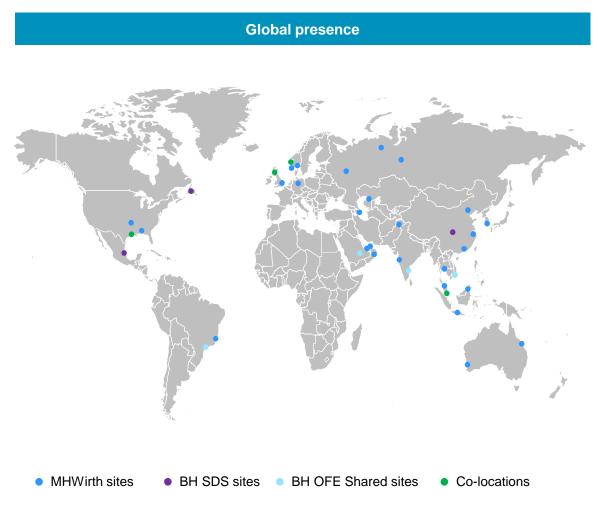
Fixed platforms with on average over 20 years of production remaining

#### Solid installed base with ~80% of fleet younger than 15 years1



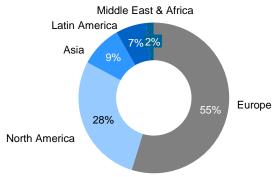


## Strong global presence to better meet the needs of customers

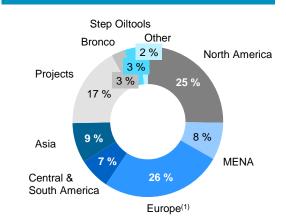


#### **Employees by geography**

Approximately 2,100 employees across 16 countries



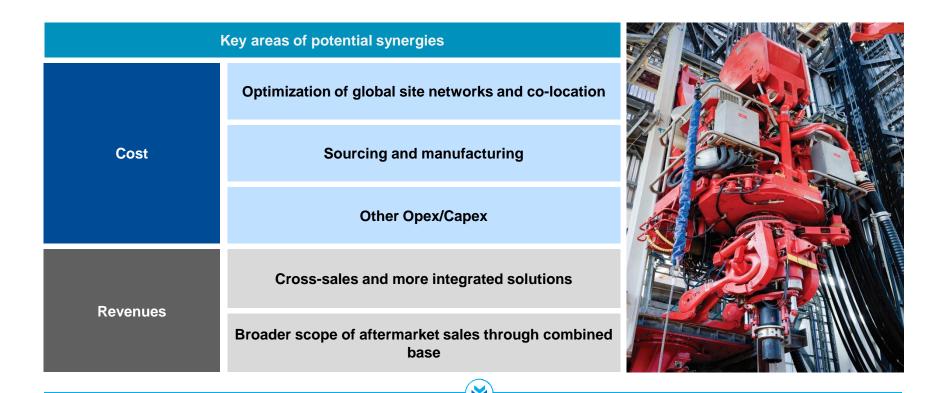
#### Revenue by geography (FY19A)



Note:

<sup>1)</sup> Includes Caspian region

## Strong value creation for shareholders from synergies



Annual run-rate cost synergies of ~USD 10-11m expected to be realized over the next 36 months

## A compelling strategic combination

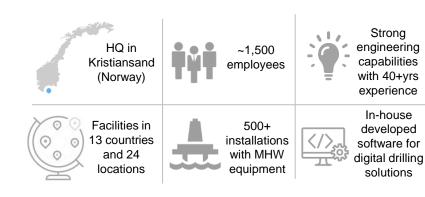
- ✓ Leading ability to provide and integrate the drilling products and solutions of tomorrow
- ✓ Leading provider with a well established portfolio of products and digital solutions.
- ✓ Increased scope and scale will create significant benefits for customers
- ✓ Large installed base with recurrent service revenue
- ✓ Stronger position to establish partnerships
- ✓ Attractive and tangible annual run-rate cost synergies in excess of USD 10m.
- ✓ Potential for revenue synergies through cross-sale, integrated solutions
- ✓ Major step to reach critical size for an IPO



**Appendix** 

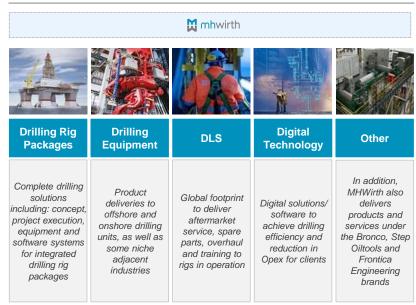
## MHWirth at a glance

#### MHWirth at a glance



- Global provider of integrated drilling solutions and services with world class technology, leading engineering and project management capabilities
- Delivered ~25% of all offshore drilling packages for floaters between years 2000 and 2020 (86 full package offshore units)
- ~1,500 employees<sup>1</sup> covering five continents in 13 countries and 24 locations, HQ in Kristiansand (Norway)
- MHWirth is 100% owned by Akastor ASA, a publicly listed oil service investment company and part of the Aker Group of companies

#### **Key offering**

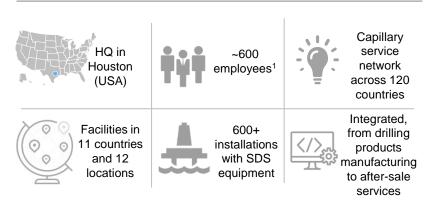




Note: 1. As per Dec-20

## Baker Hughes Subsea Drilling Systems at a glance

#### SDS at a glance



- Headquartered in Houston, SDS is a division of the larger Oilfield Equipment segment of Baker Hughes
- SDS provides integrated drilling products and services worldwide in over 120 countries and across 7 regions
- Key product offering includes a portfolio of world-class BOP systems and controls and drilling riser equipment
- Employs c.600 employees¹ with service and manufacturing capabilities close to customers (6 regions in 11 countries and 12 locations)

#### **Key offering**





