

Akastor ASA

Third Quarter Results 2020

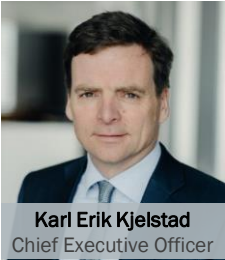
Karl Erik Kjelstad (CEO) & Øyvind Paaske (CFO)

Fornebu | 30 October 2020



AKASTOR

Presenters and agenda



Group highlights

Portfolio highlights

Financial update

Q&A session



3Q 2020 highlights

Revenue	EBITDA	Net Capital Employed	Net Interest-Bearing Debt
NOK 926m ↓	NOK 66m ↓	NOK 5.5bn ↓	NOK 1.5bn →

- Revenue of NOK 926 million, 35 percent decline year-on-year
 - Revenue of NOK 735 million from MHWirth
 - Revenue of NOK 209 million from AKOFS Offshore (not consolidated)
- EBITDA of NOK 66 million, 50 percent decline year-on-year
 - EBITDA of NOK 71 million from MHWirth
 - EBITDA of NOK 90 million from AKOFS Offshore (not consolidated)
- Net interest-bearing debt of NOK 1.5 billion, at same level as per last quarter
- NES Global Talent entered into an agreement to combine its business with the Fircroft Group. The combined entity rebranded to NES Fircroft
- Subsequent event: Restructuring of DDW Offshore (previously DOF Deepwater AS) completed, with DDW to be consolidated into Akastor Group as a subsidiary from 4Q 2020

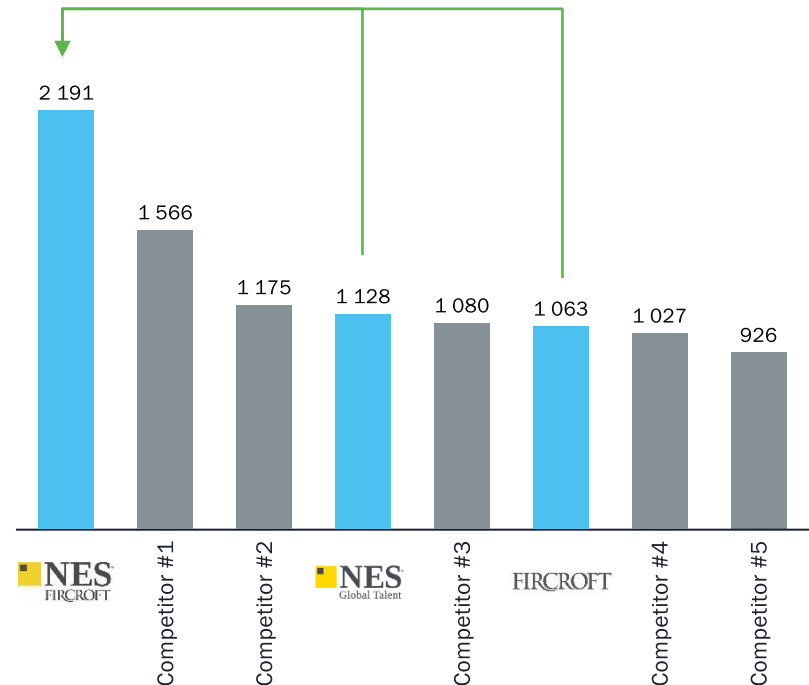
NES Fircroft creates one of the leading human capital solutions for engineering and technical talent globally

Transaction highlights

- Akastor new economic ownership of ~15%
- The integration of the two businesses will create a leading global technical workforce solutions organization and increase long-term investments in diversification going forward
- Complementary geographic footprint and industry specialization
- The integration will deliver exciting career opportunities for employees, outstanding staffing services for clients, global opportunities and unrivalled care for contractors
- Significant annual cost synergies

Clear market leader in engineering staffing

Pro forma Newco revenue versus peers¹⁾ - USDm



Note:

¹⁾ Estimated 2018 global engineering staffing revenue | Source: SIA (Staffing Industry Analysts)

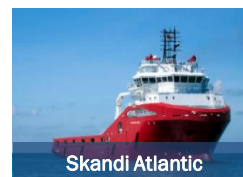
Restructuring of DDW Offshore completed



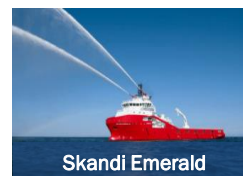
Transaction highlights

- **Ownership:** Akastor has assumed 100% ownership of DDW Offshore (previously named DOF Deepwater AS) which has been part of Akastor's legacy portfolio since the demerger from Aker Solutions in 2014
- **Debt:** 50% of the current debt converted to equity and the remaining 50% (~NOK 500 million) remain on existing terms, including parent company guarantee from Akastor. Debt Maturity October 2023.
- **Profit split:** At time of divestment of the vessels, which is planned to take place on or around Maturity Date, the sales proceeds after transaction costs shall be shared 50/50 between the lenders and DDW Offshore.

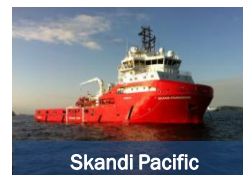
Vessel overview



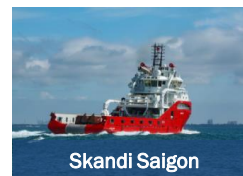
Built: 2012 Status: In operations
Bollard pull: 193 t Location: Australia
BHP: 16 300



Built: 2011 Status: Warm stacked
Bollard pull: 201 t Location: Singapore
BHP: 16 300



Built: 2011 Status: Warm stacked
Bollard pull: 192 t Location: Norway
BHP: 16 300



Built: 2011 Status: Warm stacked
Bollard pull: 196 t Location: Norway
BHP: 16 300



Built: 2010 Status: Warm stacked
Bollard pull: 186 t Location: Norway
BHP: 16 300





Portfolio companies highlights

Akastor portfolio composition

Industrial investments

	Leading global provider of first-class drilling systems, products and services	100%
	Global provider of subsea well construction and intervention services	50%
	Global provider of well design and drilling project management, HSEQ, reservoir and field management services	64% ¹⁾
	Supplier of vapour recovery technology, systems and services to O&G installations	100%

Financial investments

	Global manpower specialist within Oil & Gas, ICT, Renewables, Chemicals, Mining, Life Sciences, Automotive and Construction sectors	~ 15% ²⁾
	International drilling, well service and engineering company	USD 75m preferred equity
	Company owning 5 mid-sized AHTS vessels	100% ³⁾
	North Sea Drilling Contractor	5.6%

1) Economic interest | 100% legal ownership

2) Economic interest

3) As from October 9, 2020

Portfolio Highlights 3Q 2020 (1 of 2)

Drilling equipment

Projects

- Continued decline in revenues compared with previous quarters, driven by progress schedule
- The two harsh environment drilling packages for Keppel FELS progressed in line with plan during quarter, with 86% and 76% progress booked on the two units per end of 3Q
- Newbuild market challenging and expected to remain challenging going forward



Products

- Low revenue booked in 3Q due to few deliveries in period. Expected to increase in Q4 based on delivery of backlog.
- Order intake in 3Q in line with last quarter, and still negatively affected by market turmoil
- Reduced investment levels among clients continue to create concern regarding future order intake
- Non-oil business, constituting around 40% of single equipment sale in 2019, also affected, but with longer pipeline of shorter-term opportunities



Lifecycle services, spares and components

DLS

- 44 active rigs in quarter, down from 47 per 2Q as certain rigs went off contract as expected. Number of active rigs expected to stabilize around current level.
- The DLS business continues to create a solid basis for MHWirth with good medium to long term growth opportunities.
- Continued good overhaul activity, as well as relatively stable contribution from non-oil and onshore service activity
- Continued uncertainty going forward related to drilling activity level



Digital Technology

- Cont. focus on deliveries on existing contracts, with six DEAL systems under delivery
- Reactivation of two suspended DEAL packages to US customer, with certain changes to scope
- Good traction on CADS module with three new rigs signed up during quarter (automation of drilling processes)
- beAware software pilot finalized with good customer feedback (interface for collecting and sharing of op. data)
- Awarded support from Norwegian Research Council for piloting eTally functionality (software for handling of pipe and casing)



Portfolio Highlights 3Q 2020 (2 of 2)

Other industrial holdings



- Solid revenue utilization for Skandi Santos and AKOFS Wayfarer in quarter
- Revenues of NOK 209 million, EBITDA of NOK 90 million (100% basis)
- AKOFS Seafarer commenced operations with Equinor October 16, 2020



- **AGR** – Revenues and EBITDA in quarter of NOK 125 million and NOK 4 million, respectively. Activity in 3Q affected by market turmoil. Cost cutting measures yielding good effects in quarter
- **Cool Sorption** – Positive contribution in the quarter

Financial holdings



- **Od fjell Drilling** – Positive news flow from company during quarter and increasing backlog. Preferred equity instrument continue to yield positive contribution for Akastor.
- **NES Fircroft**– Merger between NES and Fircroft closed in quarter. Continued challenging market conditions affecting activity
- **DDW Offshore** – 4 out of 5 vessels warm stacked. Focus on securing new contracts
- **Awilco Drilling** –Share price decreased during the quarter





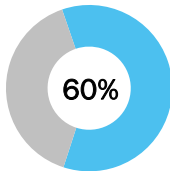
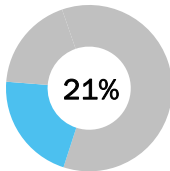
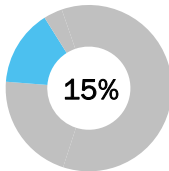
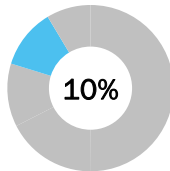
AKOFS Seafarer commenced operations with Equinor October 16, 2020

Equinor contract

- 5+3 years contract
- Scope of work is Riserless Light Well Intervention (RLWI), with optional scope of riser based LWI / Coil Tubing
- Since the contract was awarded in June 2018, AKOFS Seafarer has been through a comprehensive process to upgrade both the vessel and subsea system to carry out wireline intervention operations using a Subsea Riserless Intervention system
- The pre commencement upgrade scope has included:
 - Upgrading vessel to comply with Norwegian Regulations
 - New battery package for fuel savings and reduced CO² footprint
 - Topside upgrade/overhaul
 - 5-year Class Renewal Survey
 - Build RLWI Subsea System



Key value drivers for our main portfolio assets

			
<p>NCE per 3Q 2020: NOK 3 333m</p>  <p>60%</p>	<p>NCE per 3Q 2020: NOK 1 174m</p>  <p>21%</p>	<p>NCE per 3Q 2020: NOK 820m</p>  <p>15%</p>	<p>NCE per 3Q 2020: NOK 576m</p>  <p>10%</p>
<p>Ownership agenda:</p> <ul style="list-style-type: none"> Buy-and-build strategy with targeted IPO 	<p>Ownership agenda:</p> <ul style="list-style-type: none"> Secure order backlog and explore strategic initiatives 	<p>Ownership agenda:</p> <ul style="list-style-type: none"> Maximize return on instrument (preferred equity + warrants) 	<p>Ownership agenda:</p> <ul style="list-style-type: none"> Continue to grow the company organically and through M&A to maximize value at exit
<p>Key value drivers:</p> <ul style="list-style-type: none"> Reactivation of stacked rigs driving service and product revenue Increased focus on digital and automation solutions driving sale of new products and services Value enhancing M&A transactions 	<p>Key value drivers:</p> <ul style="list-style-type: none"> Successful contract commencement for AKOFS Seafarer Maintain all vessels on contract Increased LWI activity (P&A, XT installations, and intervention operations) 	<p>Key value drivers:</p> <ul style="list-style-type: none"> <i>Preferred payments:</i> continued strong order backlog and modest leverage <i>Warrants:</i> improved rig fundamentals 	<p>Key value drivers:</p> <ul style="list-style-type: none"> Demand for specialized contractors in industries such as Oil & Gas, Life Sciences and Power & Renewables

Financial update

Financial highlights 3Q 2020

NOK million	3Q 2020	3Q 2019	YTD 2020	YTD 2019
Revenue	926	1 430	3 604	3 804
EBITDA	66	133	274	339
EBIT	3	76	76	133
Net financials	(56)	(77)	(403)	(94)
Profit (loss) before tax	(53)	(2)	(327)	40
Tax income (expense)	(11)	(7)	(12)	(25)
Profit (loss) from continuing operations	(65)	(8)	(339)	15
Net profit (loss) from disc. operations	-	(1)	(116)	(41)
Profit (loss) for the period	(65)	(9)	(456)	(26)
Order intake	643	1 149	2 945	4 081
Order backlog	2 540	3 274	2 540	3 274
NCOA	1 031	1 010	1 031	1 010
Net Capital Employed	5 529	5 560	5 529	5 560

3Q 2020 highlights

- Revenue decline of 35 percent year-on-year mainly driven by reduced activity in MHWirth, primarily within Project and Products
- EBITDA down 50 percent year-on-year, driven by reduced revenue compared to last year
- Depreciation and amortization of NOK 63 million in 3Q
- Net financial items of negative NOK 56 million include non-cash items of negative NOK 19 million

Key financials reconciliation

Revenue (NOK million)	3Q 2020	3Q 2019	YTD 2020	YTD 2019
MHWirth	735	1 173	2 942	3 223
AGR	125	167	499	352
Cool Sorption	54	69	130	164
Other	12	31	36	94
Elimination	(1)	(10)	(3)	(29)
Reported Group revenue	926	1 430	3 604	3 804
AKOFS Offshore (100%)	209	295	714	787

EBITDA (NOK million)	3Q 2020	3Q 2019	YTD 2020	YTD 2019
MHWirth	71	136	316	350
AGR	4	1	27	1
Cool Sorption	3	2	6	16
Other	(12)	(7)	(76)	(28)
Reported Group EBITDA	66	133	274	339
AKOFS Offshore (100%)	90	175	349	415

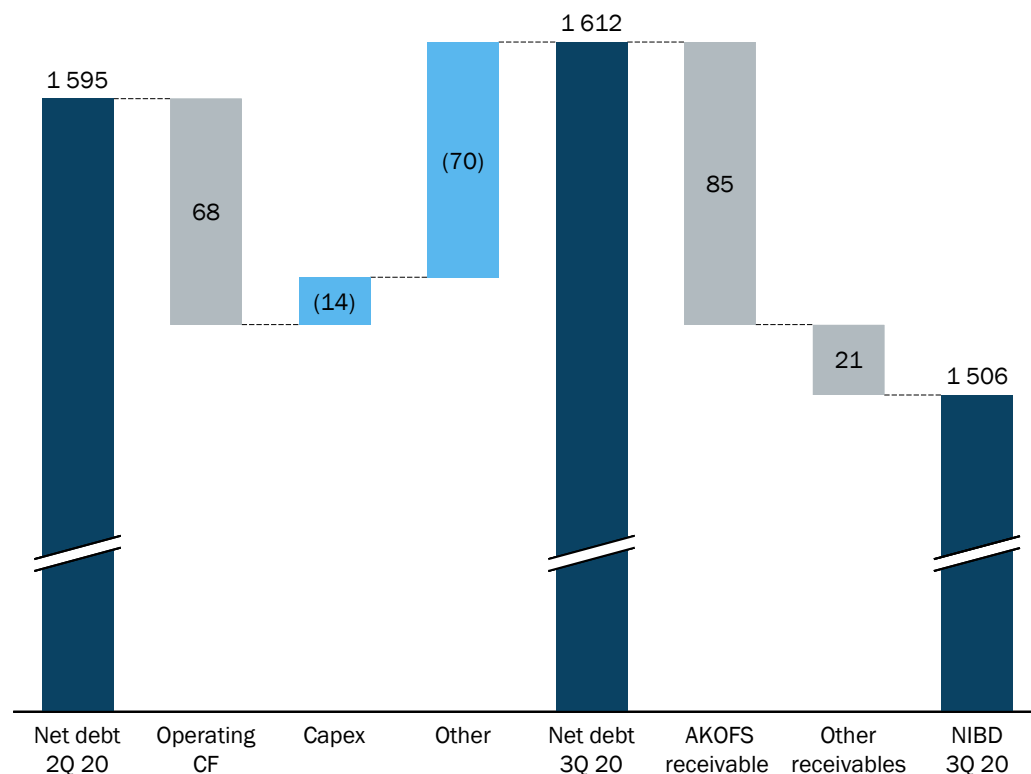
Net financial items (NOK million)	3Q 2020	3Q 2019	YTD 2020	YTD 2019
Odjell Drilling	24	30	3	91
Awilco Drilling	(3)	(37)	(39)	(41)
NES Global Talent	20	26	(68)	68
DDW Offshore	(4)	(31)	(79)	(65)
AKOFS Offshore	(46)	2	(65)	(32)
Contribution from financial investments	(9)	(10)	(248)	21
Net interest exp. on external borrowings	(19)	(21)	(50)	(48)
Net interest exp. on lease liabilities	(8)	(8)	(26)	(25)
Net foreign exchange gain (loss)	2	(37)	(45)	(33)
Other financial income (expenses)	(21)	(1)	(34)	(9)
Net financial items	(56)	(77)	(403)	(94)

- **Odjell Drilling:** the result of NOK 24 million includes cash interests of NOK 10 million, PIK interests of NOK 10 million and positive valuation effects on the warrant structure of NOK 5 million
- **DDW Offshore and AKOFS Offshore:** the negative results represent 50% of the company's net loss

Cash flow and net debt position

Net debt bridge

NOK million



3Q 2020 highlights

- Net debt increased by NOK 17 million in quarter, to NOK 1 612 million
- Positive operating cash flow driven by decreased working capital in MHWirth
- “Other” includes AKOFS Offshore equity funding and lease payments
- Liquidity reserve of NOK 1.3 billion per end of quarter

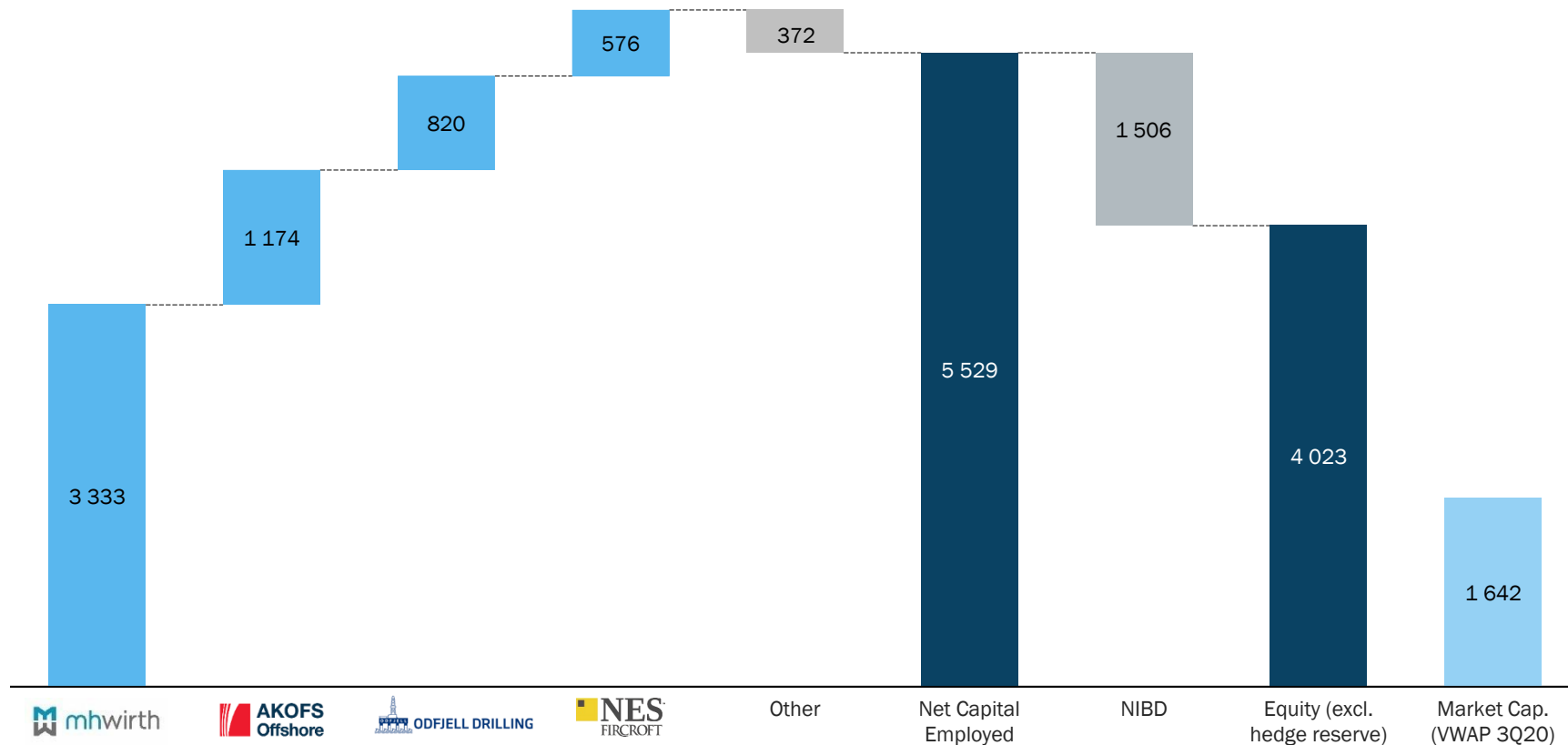
NOK million

3Q 2020

Non-current bank debt	1 580
Current bank debt	145
Non-recourse AGR debt	170
Cash and cash equivalents	(283)
Net debt	1 612
AKOFS receivable	(85)
Other receivables	(21)
Net interest-bearing debt (NIBD)	1 506

Net Capital Employed as per 3Q 2020

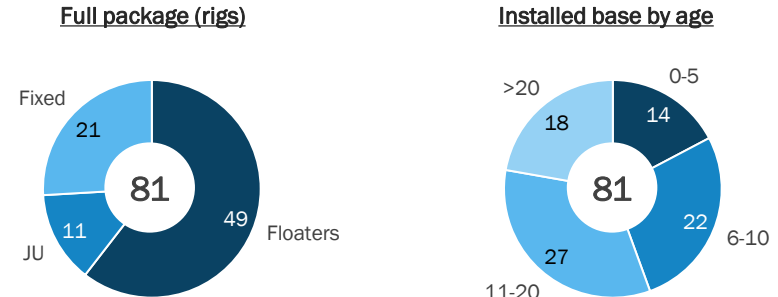
NOK million



Highlights 3Q 2020

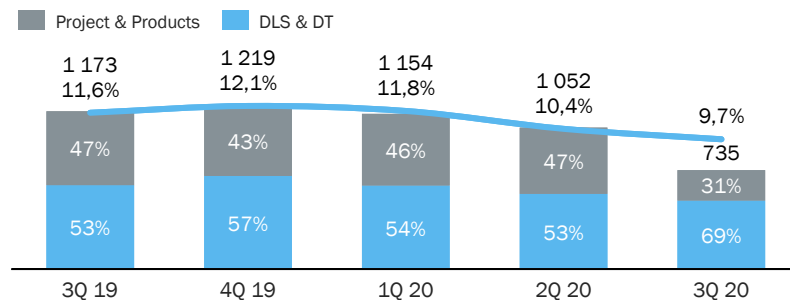
- Project & Products revenues were NOK 226 million, a decrease of 59% compared to last year
- DLS & DT revenues were NOK 510 million, a decrease of 18% compared to last year
- EBITDA of NOK 71 million (9.7% margin)
- Order backlog and order intake for the third quarter amounted to NOK 2.1 billion and NOK 0.5 billion, respectively
- Continued focus on adjusting cost base in line with activity level, as well as securing new orders

Installed base per 3Q 2020



Quarterly development in revenues and EBITDA margin

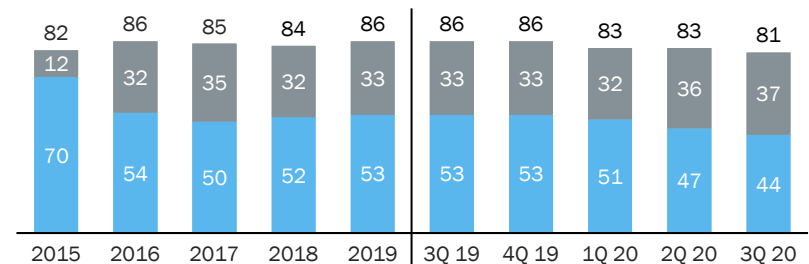
NOK million



EBITDA:












■ Inactive units ■ Active units



Highlights 3Q 2020

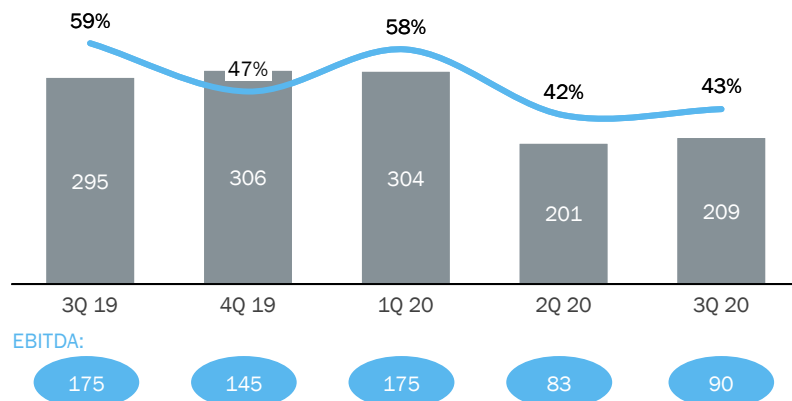
- Revenues and EBITDA of NOK 209 million and NOK 90 million, respectively
- Solid revenue utilization for both Aker Wayfarer and Skandi Santos in quarter, with revenue utilization of 99 and 97 percent respectively
- Difference versus previous year explained by revised terms for Skandi Santos after extension of contract in Q1 2020
- AKOFS Seafarer commenced the five-year contract with Equinor October 16, 2020

Fleet overview

Vessels	Loc.	2019	2020	2021	2022	2023	2024	2025
 AKOFS Seafarer								+3 years option
 Aker Wayfarer								5 years option
 Skandi Santos								

Quarterly development in revenues and EBITDA-margin¹⁾

NOK million



Recent development

- NES merged with Fircroft to create leading global technical workforce solutions organization
- Combination with Fircroft will yield significant cost synergies to be realized over a relatively short period
- Market remains challenging, with continued effects on placement activity
- Strong focus on cash flow generation and NWC collection and solid operating cash flow YTD has continued to reduce net debt
- Akastor holds ~15% economic interest in the combined NES Fircroft

Award winning workforce solution specialist

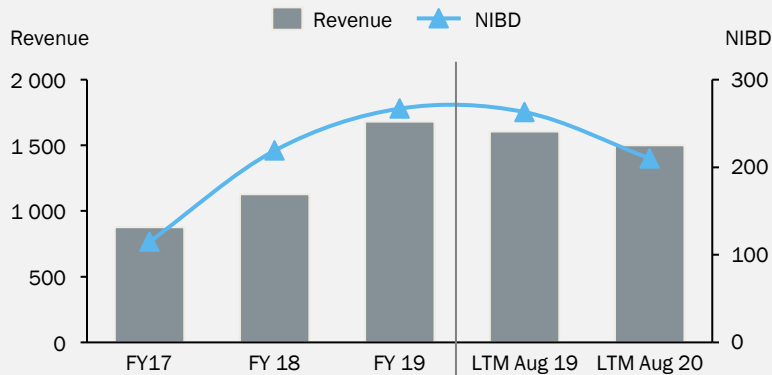
Global organization with local client touch-points through a network of ~45 global locations

Strategically located in most attractive specialist engineering markets

Database of 650,000+ engineer contractors



Financial development (USD million)¹⁾



[1] FY end 31st October



Contract Engineering

Search, placement and ongoing support of contract engineers

NES charges a margin on contractors salary



Managed Solutions

Outsourced, exclusive global recruitment services

NES' offering includes recruitment process outsourcing, global mobility and consultancy



Permanent Placement

Engineering positions filled on a permanent basis

Charge one-time fee of the engineer's annual salary

1) Figures presented on 100% basis. Figures are not pro-forma adjusted, and thus does not include Fircroft.

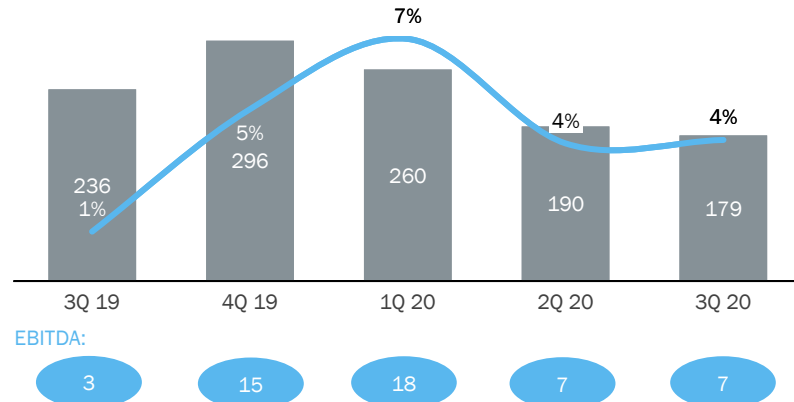
Other industrial holdings



Highlights 3Q 2020




















- Other industrial holdings reported pro-forma consolidated revenue and EBITDA of NOK 179 million and NOK 7 million, respectively
- AGR:** Revenues and EBITDA of NOK 125 million and NOK 4 million, respectively
- Cool Sorption:** Revenues and EBITDA of NOK 54 million and NOK 3 million, respectively

Quarterly development in revenues and EBITDA-margin¹⁾



Appendix

Selected transactions since inception in 2014

<p>October 2020</p>  <p>Restructuring and 50% acquisition of shares from DOF ASA</p>	<p>September 2020</p>  <p>Merger with</p> 	<p>June 2019</p>  <p>100% acquisition of</p>  <p>USD 31.5m</p>	<p>April 2019</p>  <p>Merged for an economic interest stake of 55%</p> 	<p>September 2018</p>  <p>50% sale to</p>  <p>USD 142.5m</p>
<p>April 2018</p>  <p>Preferred equity investment</p> <p>USD 75m¹⁾</p>	<p>June 2017</p>  <p>100% sale to</p>  <p>USD 114m</p>	<p>December 2016</p>  <p>Merged for an initial equity stake of 15.2% in</p>  <p>NOK 400m</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>NOK 1,200m</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>NOK 1,025m</p>
<p>September 2016</p>  <p>Skandi Santos</p> <p>Joint acquisition with</p>  <p>USD 66m²⁾</p>	<p>October 2016</p>  <p>100% sale to</p>  <p>USD 10m³⁾</p>	<p>November 2015</p> <p>Real Estate portfolio</p> <p>100% sale to</p>  <p>NOK 1,243m</p>		

1) Pref shares USD 75m + warrants 2) cash gain 3) Plus earnout of max USD 65m

ODL preferred equity and warrant instrument



Preferred equity structure

Instrument description:

- 5% cash dividend + 5% PIK per annum (semi-annual payment)
- Call price: 125% year 2, 120% year 3, 115% year 4, 110% year 5, 105% year 6, 100% thereafter
- Cash dividend step-up: 8.0% p.a. from year 7 and an additional 1.0% step-up per year until a maximum cash dividend of 10.0% p.a.
- Commitment fee of USD 5.75 million paid in 2Q 2019
- Certain rights and covenants¹⁾ in favor of Akastor

Instrument payment profile:

USDm	2018e	2019e	2020e	2021e	2022e	2023e	2024e	2025e	2026e
Cash Dividend	2.2	3.9	4.1	4.3	4.5	4.8	8.0	9.5	11.0
Acc. PIK	77.2	81.1	85.2	89.5	94.1	98.8	103.8	109.1	114.6
Call price incl. PIK		99.9	100.2	100.8	101.6	102.6	103.8	109.1	114.6
Dividend	5 %	5 %	5 %	5 %	5 %	5 %	8 %	9 %	10 %
PIK interest	5 %	5 %	5 %	5 %	5 %	5 %	5 %	5 %	5 %
Call price	n.a.	125 %	120 %	115 %	110 %	105 %	100 %	100 %	100 %

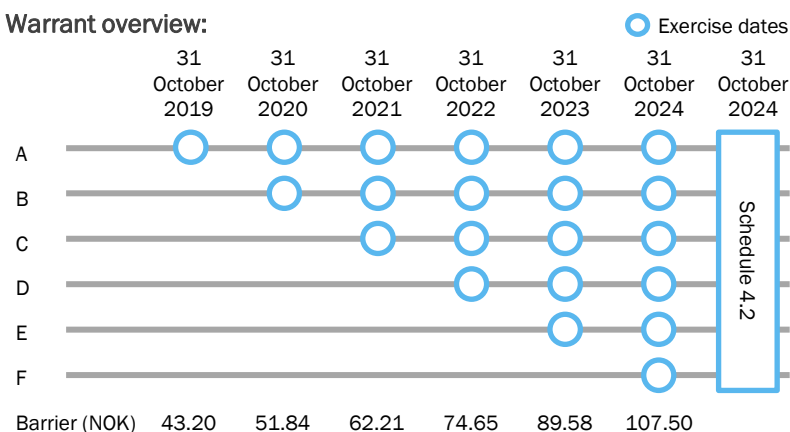
1) The agreement contain several covenants, including but not limited to an obligation not to pay dividends or other distributions exceeding 50% of the net profit from the preceding year (unless a similar portion of the preference capital is repaid prior to the distribution), and in any case not pay dividends or make distributions after year 6. Also the agreement includes a change of control covenant pertaining to restructurings with the effect that Odfjell Partner's shareholding falls below 25%

Warrant structure

Instrument description:

- The total warrant issue comprise six tranches with 987,500 warrants per tranche, amounting to a total 5,925,000 warrants. Furthermore, one warrant can be exercised for one share (1-to-1 ratio) for a price of USD 0.01 per share. Maximum number of share allocation if share price in ODL has increased with 20% p.a.

Warrant overview:



- Schedule 4.2: If any warrants remain unexercised at the ultimate exercise date in 2024, the holder will receive a number of shares determined linearly according to:

$$\text{Remaining warrants} \times \frac{\text{Max}[(\text{Share price @ 31 May 2024}) - 36]}{(107.5 - 36)}$$

Condensed Consolidated Income Statement

	Third Quarter		First nine months		Full Year
NOK million	2020	2019	2020	2019	2019
Operating revenues and other income	926	1 430	3 604	3 804	5 361
Operating expenses	(861)	(1 297)	(3 330)	(3 465)	(4 870)
EBITDA	66	133	274	339	492
Depreciation, amortization and impairment	(63)	(57)	(198)	(206)	(270)
Operating profit (loss)	3	76	76	133	222
Net financial items	(56)	(77)	(403)	(94)	(30)
Profit (loss) before tax	(53)	(2)	(327)	40	191
Tax income (expense)	(11)	(7)	(12)	(25)	(44)
Profit (loss) from continuing operations	(65)	(8)	(339)	15	147
Net profit (loss) from discontinued operations	-	(1)	(116)	(41)	(54)
Profit (loss) for the period	(65)	(9)	(456)	(26)	93
Attributable to:					
Equity holders of Akastor ASA	(66)	(12)	(458)	(19)	100
Non-controlling interests	1	3	2	(7)	(7)

Condensed Consolidated Statement of Financial Position

NOK million	September 30 2020	December 31 2019
Deferred tax asset	428	388
Intangible assets	1 670	1 593
Property, plant and equipment	717	760
Right-of-Use assets	518	537
Other non-current assets	35	65
Non-current interest bearing receivables	106	201
Non-current finance lease receivables	13	16
Equity accounted investees and other Investments	2 738	2 695
Total non-current assets	6 224	6 256
Current operating assets	3 802	3 758
Current finance lease receivables	6	9
Cash and cash equivalents	283	555
Total current assets	4 091	4 322
Total assets	10 315	10 578
Equity attributable to equity holders of Akastor ASA	3 959	4 353
Non-controlling interests	16	18
Total equity	3 974	4 371
Deferred tax liabilities	12	11
Employee benefit obligations	362	359
Other non-current liabilities and provisions	614	542
Non-current borrowings	1 750	1 444
Non-current lease liabilities	474	516
Total non-current liabilities	3 211	2 873
Current operating liabilities and provisions	2 819	3 169
Current borrowings	145	3
Current lease liabilities	165	160
Total current liabilities	3 129	3 333
Total liabilities and equity	10 315	10 578

Condensed Consolidated Statement of Cash flows

NOK million	Third Quarter		First nine months	
	2020	2019	2020	2019
Profit (loss) for the period	(65)	(9)	(456)	(26)
(Profit) loss for the period – discontinued operations	-	1	116	41
Depreciation, amortization and impairment – continuing operations	63	57	198	206
Other adjustments for non-cash items and changes in operating assets and liabilities	69	75	(115)	(334)
Net cash from operating activities	68	124	(256)	(113)
Acquisition of property, plant and equipment	(7)	(6)	(21)	(13)
Payments for capitalized development	(7)	(16)	(30)	(49)
Acquisition of subsidiaries, net of cash	-	-	-	(237)
Payments of contingent considerations from divestments	-	(177)	(77)	(207)
Cash flow from other investing activities	(52)	(115)	(68)	(404)
Net cash from investing activities	(66)	(314)	(195)	(909)
Changes in external borrowings	16	238	436	1 194
Principal payments of lease liabilities	(34)	(39)	(106)	(110)
Cash flow from other financing activities	-	(3)	2	1
Net cash from financing activities	(18)	197	332	1 085
Effect of exchange rate changes on cash and cash equivalents	5	(67)	(153)	(41)
Net increase (decrease) in cash and cash equivalents	(11)	(61)	(272)	23
Cash and cash equivalents at the beginning of the period	294	282	555	198
Cash and cash equivalents at the end of the period	283	221	283	221

Alternative Performance Measures (1 of 2)

Akastor discloses alternative performance measures as a supplement to the consolidated financial statements prepared in accordance with IFRS. Such performance measures are used to provide an enhanced insight into the operating performance, financing abilities and future prospects of the group.

These measures are calculated in a consistent and transparent manner and are intended to provide enhanced comparability of the performance from period to period. It is Akastor's experience that these measures are frequently used by securities analysts, investors and other interested parties.

- **EBITDA** - earnings before interest, tax, depreciation and amortization, corresponding to "Operating profit before depreciation, amortization and impairment" in the consolidated income statement
- **EBIT** - earnings before interest and tax, corresponding to "Operating profit (loss)" in the consolidated income statement
- **Capex and R&D capitalization** - a measure of expenditure on PPE or intangible assets that qualify for capitalization
- **Order intake** – represents the estimated contract value from the contracts or orders that are entered into or committed in the reporting period
- **Order backlog** - represents the remaining unearned contract value from the contracts or orders that are already entered into or committed at the reporting date. The backlog does not include options on existing contracts or contract value from short-cycled service orders
- **Net current operating assets (NCOA)** - a measure of working capital. It is calculated by current operating assets minus current operating liabilities, excluding financial assets or financial liabilities related to hedging activities
- **Net capital employed (NCE)** - a measure of all assets employed in the operation of a business. It is calculated by net current operating assets added by non-current assets and finance lease receivables minus deferred tax liabilities, employee benefit obligations, other non-current liabilities and total lease liabilities
- **Gross debt** - sum of current and non-current borrowings, which do not include lease liabilities
- **Net debt** - gross debt minus cash and cash equivalents
- **Net interest-bearing debt (NIBD)** – net debt minus non-current and current interest bearing receivables
- **Equity ratio** - a measure of investment leverage, calculated as total equity divided by total assets at the reporting date
- **Liquidity reserve** - comprises cash and cash equivalents and undrawn committed credit facilities

Alternative Performance Measures (2 of 2)

NOK million	September 30 2020	December 31 2019
Non-current borrowings	1 750	1 444
Current borrowings	145	3
Gross debt	1 895	1 448
Less:		
Cash and cash equivalents	283	555
Net debt	1 612	893
Less:		
Non-current interest-bearing receivables	106	201
Net interest-bearing debt (NIBD)	1 506	692

NOK million	September 30 2020	December 31 2019
Total equity	3 974	4 371
Divided by Total assets	10 315	10 578
Equity ratio	39%	41%
Cash and cash equivalents	283	555
Undrawn committed credit facilities	1 003	1 320
Liquidity reserve	1 286	1 875

NOK million	September 30 2020	December 31 2019
Current operating assets	3 802	3 758
Less:		
Current operating liabilities	2 819	3 169
Derivative financial instruments	(49)	(22)
Net current operating assets (NCOA)	1 031	611
Plus:		
Total non-current assets	6 224	6 256
Current finance lease receivables	6	9
Less:		
Non-current interest bearing receivables	106	201
Deferred tax liabilities	12	11
Employee benefit obligations	362	359
Other non-current liabilities	614	542
Total lease liabilities	638	677
Net capital employed (NCE)	5 529	5 085

Key figures

AKASTOR GROUP

NOK million	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20	YTD 2020
Revenue and other income	1 430	1 557	1 424	1 254	926	3 604
EBITDA	133	153	137	70	66	274
EBIT	76	88	71	2	3	76
CAPEX and R&D capitalization	22	66	19	17	46	82
NCOA	1 010	611	1 135	1 114	1 031	1 031
Net capital employed	5 560	5 085	5 798	5 626	5 529	5 529
Order intake	1 149	1 168	1 137	1 165	643	2 945
Order backlog	3 274	3 166	3 005	2 838	2 540	2 540
Employees	2 239	2 272	2 269	2 112	1 939	1 939

Split per Company (1 of 4)

MHWIRTH

NOK million	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20	YTD 2020
Revenue and other income	1 173	1 219	1 154	1 052	735	2 942
EBITDA	136	148	136	110	71	316
EBIT	93	98	82	53	20	155
CAPEX and R&D capitalization	20	64	16	14	44	74
NCOA	1 141	736	1 268	1 275	1 175	1 175
Net capital employed	3 224	2 908	3 613	3 443	3 333	3 333
Order intake	979	848	931	1 037	504	2 473
Order backlog	2 991	2 582	2 476	2 384	2 140	2 140
Employees	1 771	1 766	1 807	1 690	1 587	1 587

Note: Step Oiltools is consolidated as part of MHWirth from 1Q 2020, historical figures have been restated

Split per Company (2 of 4)

AKOFS OFFSHORE ¹⁾

NOK million	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20	YTD 2020
Revenue and other income	295	306	304	201	209	714
EBITDA	175	145	175	83	90	349
EBIT	94	64	94	1	13	109
CAPEX and R&D capitalization	130	234	71	90	24	186
NCOA	104	49	205	166	346	346
Net capital employed	3 675	3 734	4 190	4 083	4 199	4 199
Order intake	-	-	177	-	-	177
Order backlog	5 375	5 013	5 203	4 783	4 514	4 514
Employees	267	311	297	299	301	301

¹⁾ Figures presented on a 100% basis. Akastor's share of net profit from the joint venture is presented as part of "net financial items"

Split per Company (3 of 4)

AGR

NOK million	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20	YTD 2020
Revenue and other income	167	221	217	157	125	499
EBITDA	1	12	17	5	4	27
EBIT	(4)	7	13	1	1	15
CAPEX and R&D capitalization	2	2	2	2	2	5
NCOA	10	12	9	(7)	(12)	(12)
Net capital employed	161	170	171	152	147	147
Order intake	82	254	196	91	73	360
Order backlog	175	502	481	415	362	362
Employees	402	438	389	362	297	297

Note: Financial figures before 2Q 2019 included First Geo only.

Split per Company (4 of 4)

OTHER HOLDINGS

NOK million	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20	YTD 2020
Revenue and other income	100	96	53	47	67	166
EBITDA	(5)	(7)	(16)	(45)	(10)	(70)
EBIT	(13)	(17)	(24)	(53)	(18)	(94)
CAPEX and R&D capitalization	-	-	-	-	-	1
NCOA	(142)	(137)	(142)	(154)	(131)	(131)
Net capital employed	1 115	957	910	852	876	876
Order intake	88	66	10	37	65	112
Order backlog	108	82	48	38	38	38
Employees	66	68	73	60	55	55

Note: Other holdings has been restated to exclude Step Oiltools which is consolidated into MHWirth

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