SpareBank 1 Markets – 2023 Energy Conference Introduction to Akastor

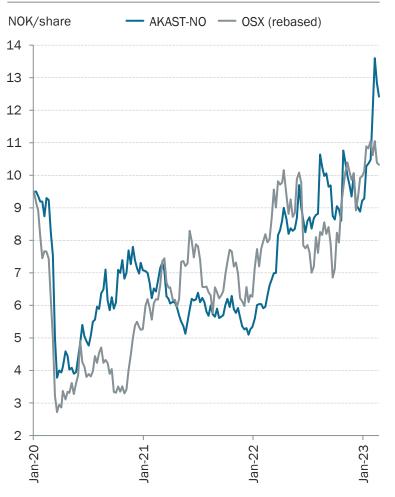
Karl Erik Kjelstad (CEO)

March, 2023



# What has happened since inception?

Share price has traded in line with the sector and rebounded strongly during the last 3 years...

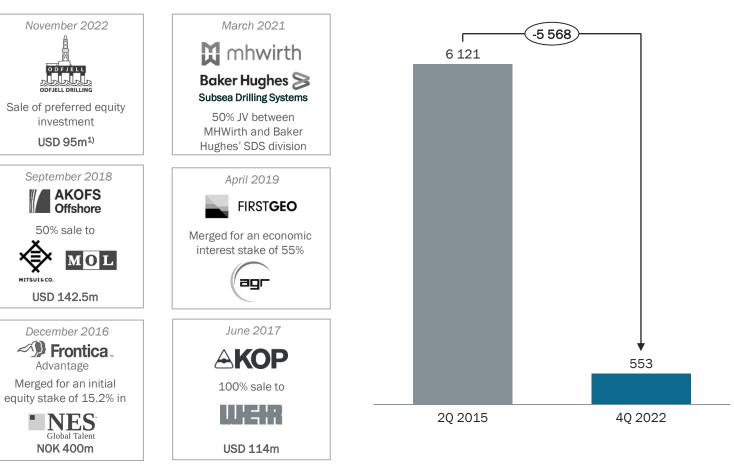


## ...we have made >15 value enhancing transactions and divested companies above BV...

Selected transactions

...reducing our NIBD with >NOK 5bn from peak

NIBD (NOKm)





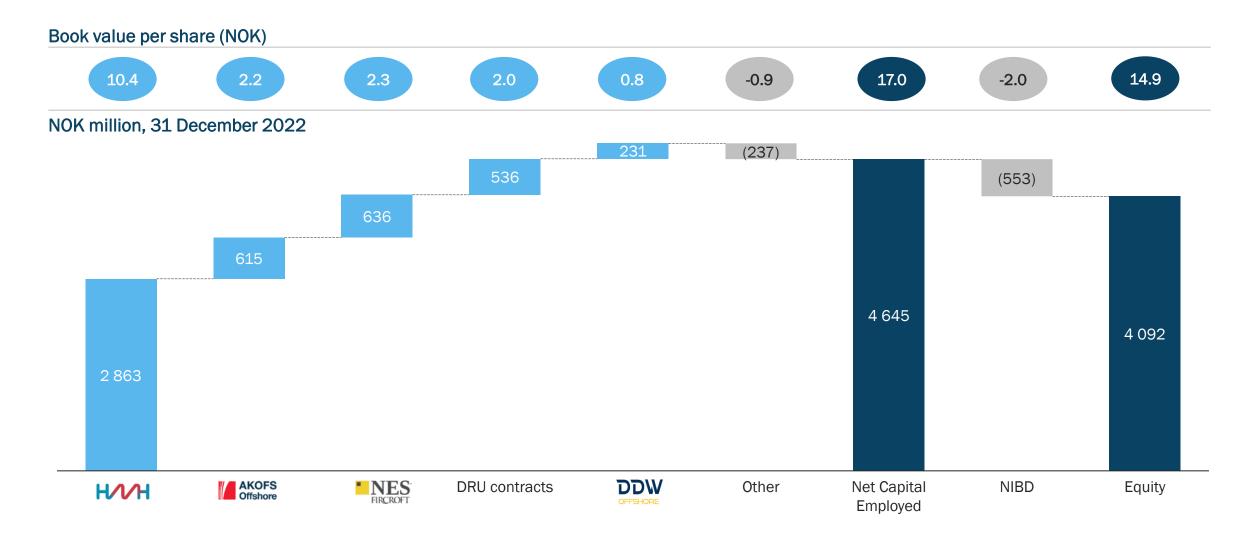
# Portfolio of industrial and financial investments





Carve out from MHWirth in connection with merger with Baker Hughes SDS to form HMH

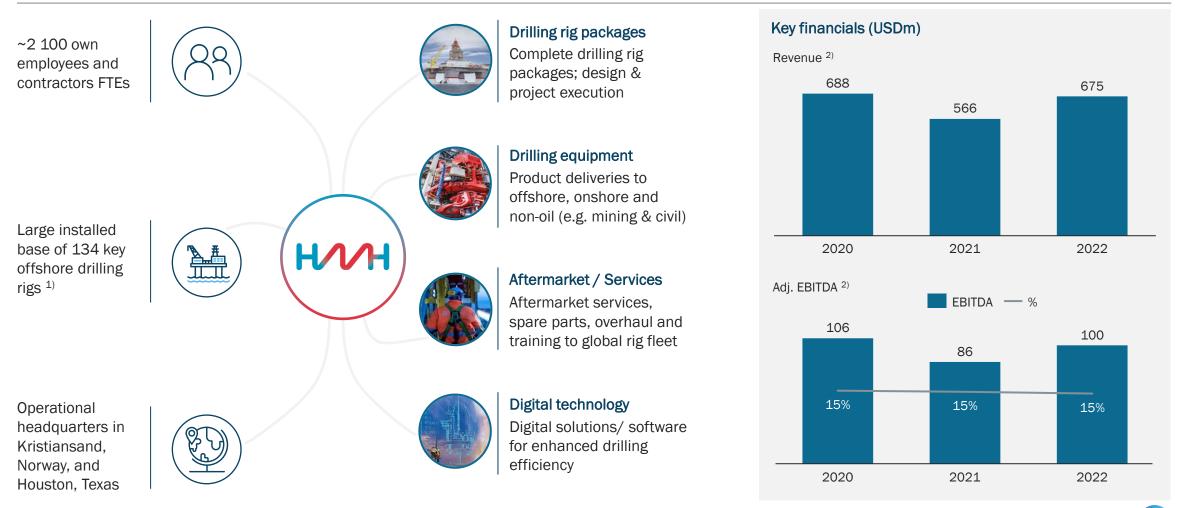
# Net Capital Employed of NOK 4.6bn as of 4Q 2022





# H//H A global full-service offshore and onshore drilling equipment provider

### **Company overview**



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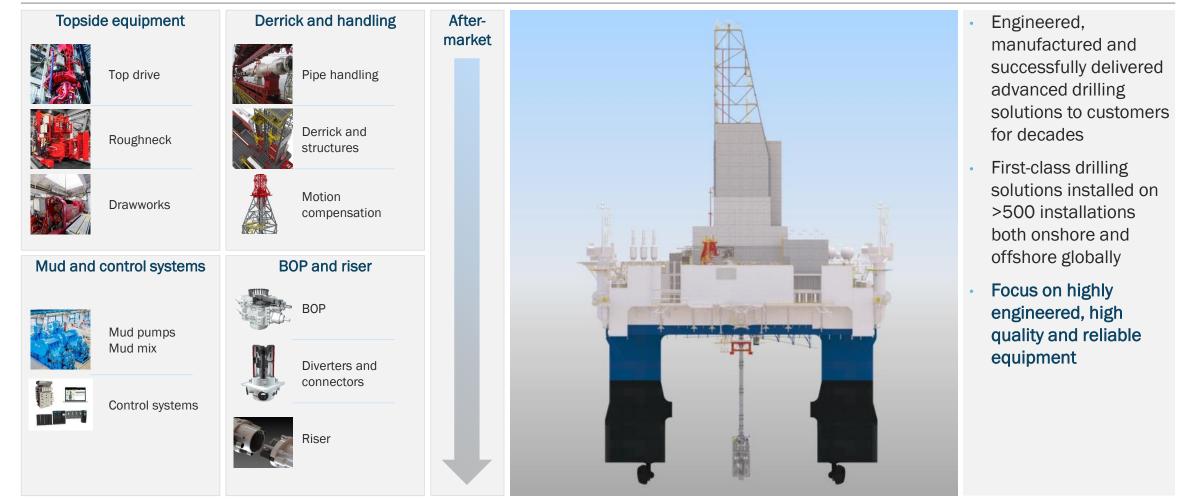
Key fleet rigs are those that have either a PCS Pure Stack (annular and floater) or ESS topside package. Including rigs under construction and cold stacked rigs
Pro-forma financials, IFRS. EBITDA adjusted for costs that are not part of normal operations incl. merger related costs.

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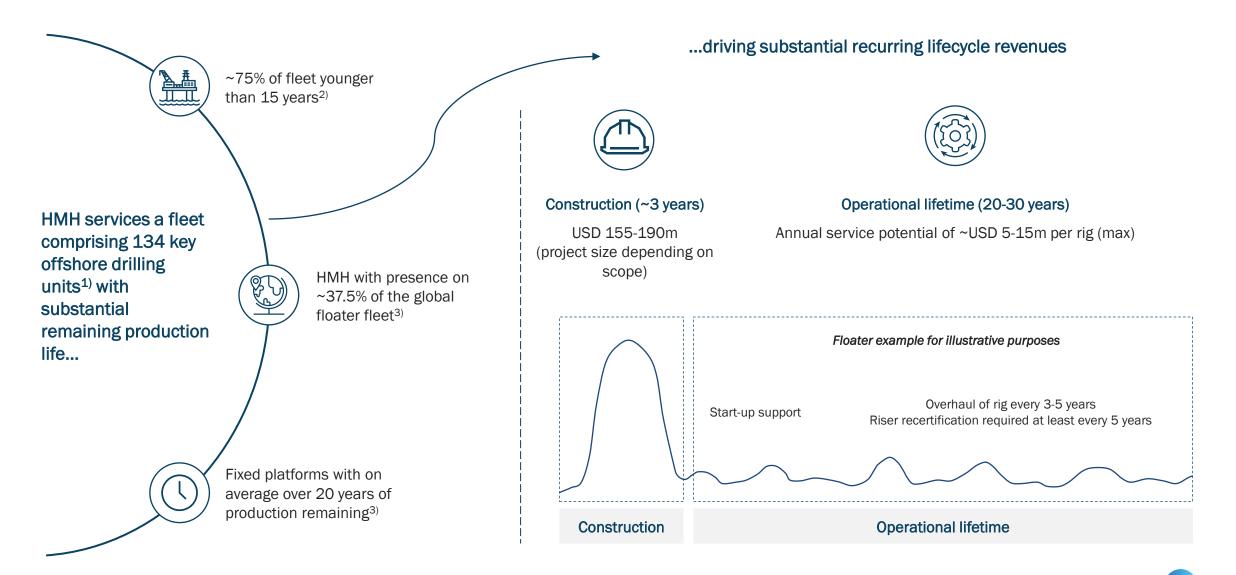
# H//H Key product offering

### Capabilities to deliver all key components required on any type of drilling rig



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# H//H Significant recurring cash flow base



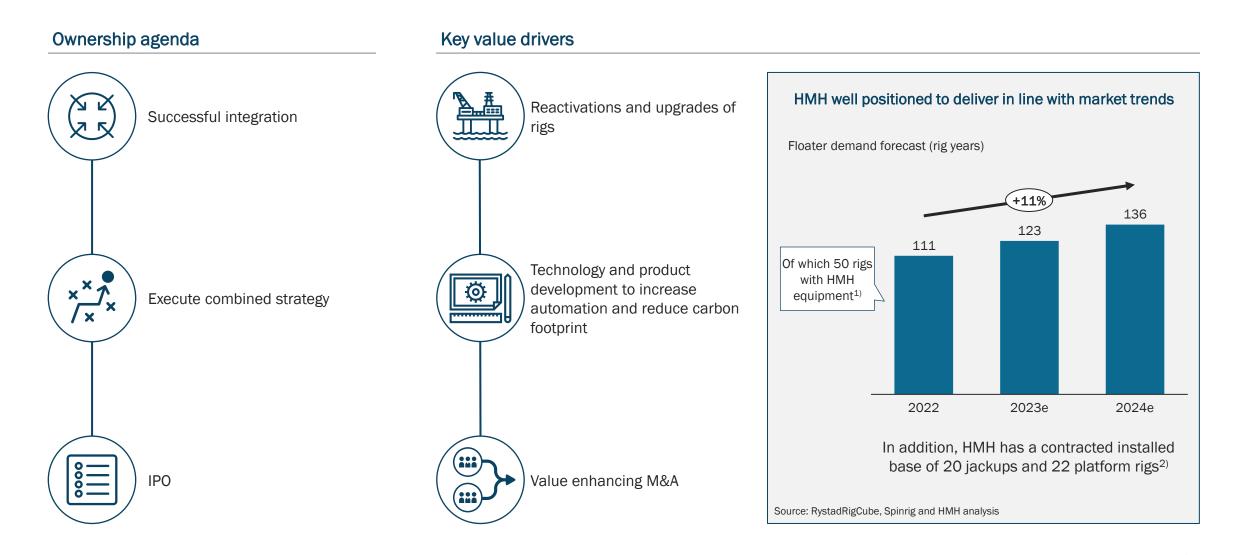
Akastor © 2023 Source: Company information: Notes: 1) Key fleet rigs are those that have either a PCS Pure Stack (annular and floater) or ESS topside package. Including rigs under construction and cold stacked rigs; 2) Rig age computed using 2022 as current year (excluding cold stacked rigs); 3) Marketed floaters. Excluding cold-stacked and rigs under construction. HMH presence defined as rigs equipped with a MHWirth Top Drive and/or rigs that have SDS RAM and Annual BOPs installed.

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# H//H Ownership agenda and key value drivers





# AKOFS Provider of subsea well construction and intervention services

Aker Wayfarer <sup>1)</sup>

Skandi Santos<sup>2)</sup>

### Investment overview

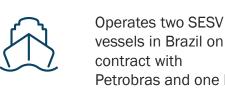
#### Ownership agenda:

- Secure delivery on order backlog through high utilization
- Explore strategic initiatives

#### Key value drivers:

- Increased Light Well Intervention activity
- Opportunistically pursue growth and structural opportunities

### Key company highlights:



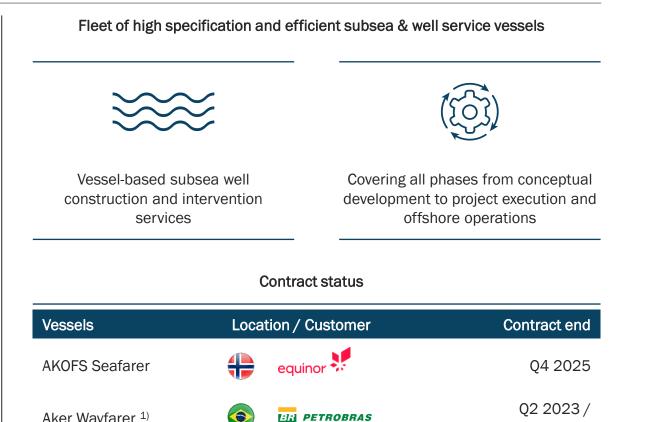
vessels in Brazil on contract with Petrobras and one LWI vessel in Norway on contract with Equinor



2022 revenue and EBITDA of USD 149m and USD 48m, respectively









Q3 2027

01 2026

ER PETROBRAS



#### Investment overview





#### Ownership agenda:

- Grow organically and through M&A
- Maximize value at exit

#### Key value drivers:

 Demand for specialized contractors in industries such as Renewables, Oil & Gas, Life Sciences

#### Key financials <sup>2,3)</sup>:



FY 2022 revenue and EBITDA of ~USD 2.5bn and USD 114m, respectively

### Key company highlights:



~1 800 own employees and ~22 500 contractors<sup>1)</sup>



Leading global provider of engineering workforce management solutions with 100+ global offices



Focused on highly-skilled, specialized and mission-critical personnel



Akastor © 2023 1) As of 31 October 2022; 2) Fiscal year end 31st October. Figures presented on 100% basis.; 3) Underlying EBITDA comprises earnings before interest, tax, depreciation and amortisation and before exceptional items and management recharges. This is considered a better approximation of profit as it is calculated by excluding all non-trading expenditure and non-cash items from operating profit



#### **Investment overview**

#### **Business introduction**

- Multi-disciplinary engineering consultancy and software provider to the energy sector
- Offers consultancy, asset evaluation, peer study, software and integrated well engineering services



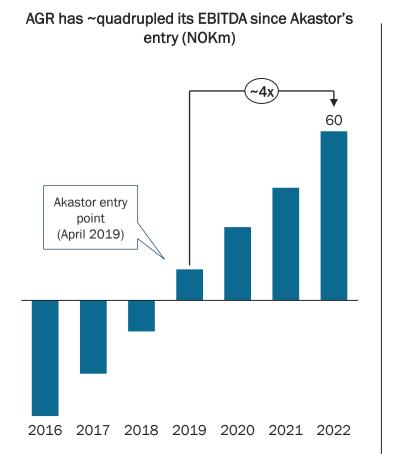
~400 own employees and contractors FTEs



>550 Well projects delivered~4 000 consultants placed in over 70locations globally

#### Ownership agenda

- Expanding the business through organic growth and value-adding acquisitions
- Increased focus on developing digital solutions and services



### FON Energy Services



JV between AGR (Akastor) and IKM to capitalize on the attractiveness of the O&M market within offshore and onshore wind



Brand, access to talent, a scalable setup and strong people provides the building blocks for a growth platform



Access to 1 300 technicians and 800 engineers across all relevant disciplines through the IKM Group



# DRU: Full economic interest in four drilling equipment contracts

### Background

**2012:** 7 drilling packages ordered under separate contracts with MHWirth

2016: All contracts suspended by the shipyard

**2018:** Settlement agreement reached on termination fees for 3 contracts

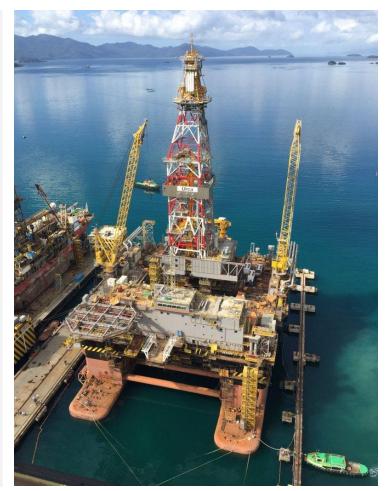
**2020:** Shipyard enters into termination agreement with its end-client

**2021/2022:** Termination notice related to the 4 contracts received in Q3 2021 and Q1 2022 after several years of suspension

February 2023: Arbitration hearing

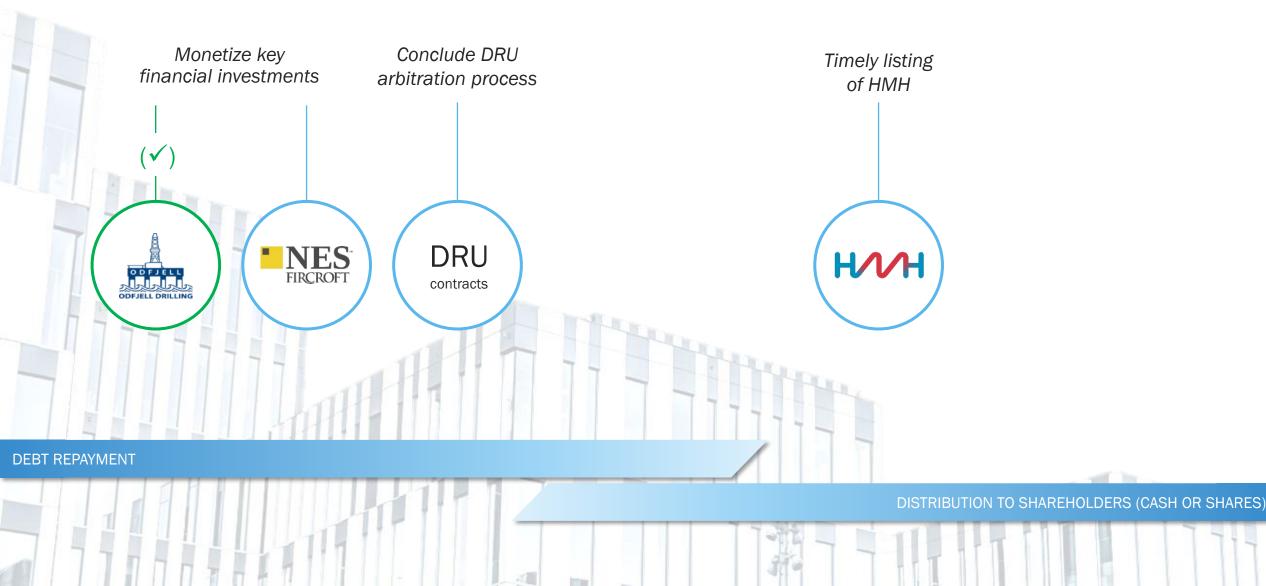
#### Comments

- Economic exposure related to the four DRU contracts towards Jurong Shipyard (Sete Brazil projects)
- The position was carved out from MHWirth in connection with the merger with Baker Hughes' SDS business
- Termination notice related to the contracts received in Q3 2021 and Q1 2022 after several years of suspension
- Dispute over termination fee referred to arbitration with final award expected medio 2023





# Key short to medium term priorities for Akastor



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