# Akastor ASA First Quarter Results 2020



Karl Erik Kjelstad (CEO) & Øyvind Paaske (CFO)

Fornebu | 28 April 2020

# Presenters and agenda



Group highlights

Portfolio highlights



Financial update

**Q&A** session

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### 1Q 2020 highlights

Revenue EBITDA Net Capital Employed Net Interest-Bearing Debt

NOK 1.4bn 
NOK 137m 
NOK 5.8bn 
NOK 1.4bn 
NOK 1.4bn

- Revenue of NOK 1.4 billion, 33 percent growth year-on-year
  - Revenue of NOK 304 million from AKOFS Offshore (not consolidated)
- EBITDA of NOK 137 million, 49 percent growth year-on-year
  - EBITDA of NOK 175 million from AKOFS Offshore (not consolidated)
- Net interest-bearing debt of NOK 1.4 billion, increase of NOK 697 million in the quarter
  - Increase in net interest-bearing debt mainly driven by increased working capital in MHWirth and FX effects on foreign currency debt
- Step Oiltools transfer to MHWirth completed and consolidated from 1Q 2020

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# Portfolio companies highlights



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### Akastor portfolio composition

### Industrial investments



Leading global provider of first-class drilling systems, products and services



Global provider of subsea well construction and intervention services



Global provider of well design and drilling project management, HSEQ, reservoir and field management services



Supplier of vapour recovery technology, systems and services to O&G installations

### Financial investments



Global O&G manpower specialist



50%

64%1)

100%

USD 75m preferred equity International drilling, well service and engineering company with 2 000 employees and operations in more than 20 countries



Company owning 5 mid-sized AHTS vessels operated by DOF ASA



North Sea Drilling Contractor, owning and operating Harsh Environment Semi-Submersible rigs

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17%

50%

5.6%

1) Economic ownership | 100% legal ownership

### Impact of COVID-19 and low oil price on industrial holdings

- Logistical constraints are generating challenges with regards to service assignments due to quarantine regulations
- Risk for delays on ongoing projects as a result of restrictions
- The imbalance in the oil market will have a negative impact on our industry and thus impacting the demand for our portfolio companies' products and solutions



- Ongoing cost reduction initiatives to adapt our portfolio companies to a lower activity level
- Rightsizing of organization with ~130 FTEs temporary or permanently laid-off since start of March
- Reduced Capex spending
- Reduced SG&A
- Reduce number of people meeting each other at work home office solutions are used when possible
- More extensive use of technology, e.g. servicing clients for rig upgrades and repairs through video





### Key value drivers for our main portfolio assets





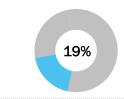




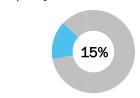




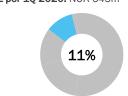
NCE per 1Q 2020: NOK 1 105m



NCE per 10 2020: NOK 874m



NCE per 1Q 2020: NOK 645m



### Ownership agenda:

 Buy-and-build strategy with targeted IPO within 3-5 years

#### Ownership agenda:

 Secure order backlog and explore strategic initiatives

### Ownership agenda:

 Maximize return on instrument (preferred equity + warrants)

### Ownership agenda:

 Continue to grow the company organically and through M&A to maximize value at exit

### Key value drivers:

- Reactivation of stacked rigs driving service and product revenue
- Increased focus on digital and automation solutions driving sale of new products and services
- Value enhancing M&A transactions

### Key value drivers:

- Successful contract commencement for AKOFS Seafarer
- Maintain all vessels on contract
- Increased LWI activity (P&A, XT installations, and intervention operations)

### Key value drivers:

- Preferred payments: continued strong order backlog and modest leverage
- Warrants: improved rig fundamentals

### Key value drivers:

 Demand for specialized contractors in industries such as Oil & Gas, Life Sciences and Power & Renewables

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# Portfolio Highlights 1Q 2020 (1 of 2)



Drilling equipment

#### **Projects**

- 10% revenue growth compared to 4Q19, driven by Awilco rig #2
- Continued contribution for commissioning of Mariner and West White Rose through the quarter, however both projects in final stage
- Increased uncertainty going forward due to lower oil price and continued rig overcapacity, as well as effects from COVID-19 which could impact progress on ongoing projects



#### **Products**

- Reduced activity level during the quarter, however good momentum within non-oil segment
- Increased uncertainty going forward due to COVID-19 situation and oil price decline
- Non-oil business, constituting around 40% of single equipment sale in 2019, expected to be less impacted by current market turmoil





#### Lifecycle services, spares and components

#### DLS

- High activity level through the quarter, mainly driven by spare part sale
- Slight reduction in revenue compared to 4Q19 (-5%), partly driven by COVID-19 travel restrictions limiting activity
- 51 active rigs on average in the quarter, down from 53 in 4019
- Two cold-stacked rigs scrapped during the quarter
- Increased uncertainty on activity level going forward due to COVID-19 situation and oil price decline affecting drilling activity



### **Digital Technology**

- Continued high activity during the quarter, with focus on deliveries on existing contracts (6 DEAL systems under delivery)
- Awarded study for upgrade of control system on fixed installation
- High focus on development of new functionality, both through internal projects and partnerships, targeting enhanced efficiency and sustainability for drillers



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### Growing share of non-oil business for MHWirth

40% of single equipment sales in FY19

### Main non-oil products

Pile Top Drill Rigs (PBA)



#### Main uses:

Foundations for buildings, Bridges, Ports, Dams and Windmills

- PBA is a niche market in on- and offshore projects for hard rock drilling. Extension for new applications in multiple areas
- MHWirth market leader in # of PBAs sold (>300)
- Main customers: Larsen & Toubro, Case Foundation, Fedco

Heavy Duty Slurry Pumps



#### Main uses:

Mining, Process industry and Pipeline Transportation

- Installed base of over 115 pumps in total in Americas, Europe, Africa, Middle East and APAC. MHWirth top 3 in overall pumps sold
- MHWirth repositioning of offering ongoing, with new and improved technology. Increasing pipeline of opportunities
- Main customers: Rio Tinto, BHP Billiton, DeBeers

Subsea Mining



#### Main uses:

Complete systems for offshore mining for diamonds and other minerals

- Fleet of 7 drilling and sampling vessels, all equipped with MHWirth drilling systems
- Applied technologies for De Beers: Reverse circulation drilling RCD / Airlift, passive heave compensation, pipe handling compensation, hydraulic power swivel
- Current active involvement in new projects, e.g. diamond production in Namibia, methane hydrate large diameter drilling in Japan and manganese nodules production test in Germany

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- Frontica Engineering AS established by MHWirth in 1Q 2020 as a separate entity (previously Engineering division of MHWirth)
- Frontica Engineering is a provider of engineering services for offshore drilling facilities, processing installations and offshore wind systems
- The company has a multidisciplinary staff of almost 100 employees of highly educated specialist engineers with significant experience

### Complete engineering services from conceptual design to ready for operations:

	Feasibility & concept studies	FEED	Detailed Engineering	Site & Engineering support
	Offshore Drilli	ng		
$\Diamond$	Processing In	stallations		
	Offshore Wind	d Systems		



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# Portfolio Highlights 1Q 2020 (2 of 2)





- Solid revenue utilization for both vessels in Brazil
- Skandi Santos to continue operating for Petrobras until end of November 2020
- AKOFS Seafarer upgrade project in final phase, planned commencement on 5 years contract with Equinor ultimo 2Q 2020
- Revenues of NOK 304 million, EBITDA of NOK 175 million (100% basis)





- AGR Strong first quarter with revenues and EBITDA of NOK 217 million and NOK 17 million, respectively, driven by continued high activity within Consultancy. EBITDA positively impacted by one-offs
- Cool Sorption Performance driven by one large project

Financial holdings

Other industrial holdings







- Awilco Drilling Two newbuilds under construction. Share price decreased during the quarter
- DOF Deepwater Two out of five vessels in operation by end of quarter
- NES Global Talent Continued year-on-year growth, however challenging market outlook
- Odfjell Drilling Share price decreased during the quarter, reducing value of warrant structure

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# Financial update



# Financial highlights 1Q 2020

NOK million	1Q 2020	1Q 2019
Revenue	1 424	1 070
EBITDA	137	92
EBIT	71	31
Net financials	(393)	37
Profit (loss) before tax	(322)	68
Tax income (expense)	32	(6)
Profit (loss) from continuing operations	(290)	62
Net profit (loss) from discontinued operations	(116)	-
Profit (loss) for the period	(407)	62
Order intake	1 137	1 146
Order backlog	3 005	2 756
NCOA	1 135	521
Net Capital Employed	5 789	4 721

#### 10 2020 highlights

- Revenue growth of 33 percent year-on-year
- EBITDA up 49 percent year-on-year
- Depreciation and amortization of NOK 66 million in 1Q
- Net financial items of negative NOK 393 million include net non-cash items from financial investments of negative NOK 264 million and FX loss of NOK 109 million
- Net loss from discontinued operations accounts for NOK 116 million in the quarter (non-cash), relating to adjustments of settlement obligations from previous divestments



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# Key financials reconciliation

Revenue (NOK million)	1Q 2020	1Q 2019
MHWirth	1 154	962
AGR	217	30
Cool Sorption	43	60
Other	10	30
Elimination	-	(11)
Reported Group revenue	1 424	1 070
AKOFS Offshore (100%)	304	258

EBITDA (NOK million)	1Q 2020	1Q 2019
MHWirth	136	92
AGR	17	2
Cool Sorption	1	9
Other	(16)	(10)
Reported Group EBITDA	137	92
AKOFS Offshore (100%)	175	136

Net financial items (NOK million)	1Q 2020	1Q 2019
Odfjell Drilling	(51)	47
Awilco Drilling	(32)	13
NES Global Talent	(104)	17
DOF Deepwater	(71)	(6)
AKOFS Offshore	4	(9)
Contribution from financial investments	(254)	62
Net interest exp. on external borrowings	(17)	(12)
Net interest exp. on lease liabilities	(9)	(8)
Net foreign exchange gain (loss)	(109)	(3)
Other financial income (expenses)	(4)	(2)
Net financial items	(393)	37

- Odfjell Drilling: the result of negative NOK 51 million includes cash interests of NOK 10 million, PIK interests of NOK 10 million and valuation effects on the warrant structure of negative NOK 71 million
- NES Global Talent: impairment of NOK 104 million as a result of adjusted shortterm earnings estimates. Positive FX effect of NOK 97million
- DOF Deepwater: the negative results represent 50% of the company's net loss depreciation and financial costs explaining the negative results

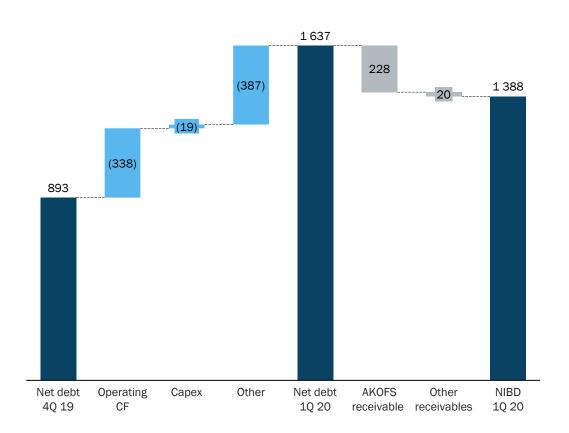
Note: Step Oiltools is consolidated as part of MHWirth from 1Q 2020, historical figures have been restated



### Cash flow and net debt position

### Net debt bridge

NOK million



### 1Q 2020 highlights

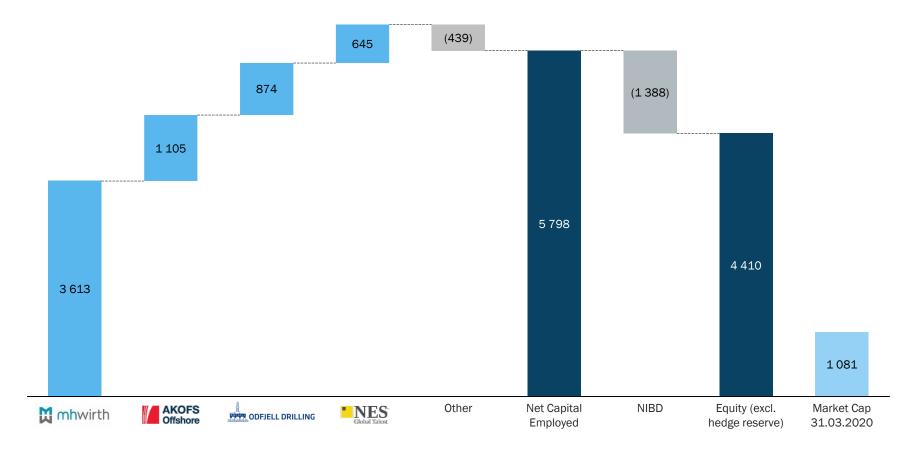
- Net interest-bearing debt position increased by NOK 697 million to NOK 1 388 million
- " Other" includes FX effect of NOK 331 million (non-cash)
- Liquidity reserve of NOK 1.4 billion per end of quarter

NOK million	10 2020
Non-current bank debt	1 686
Current bank debt	20
Non-recourse AGR debt	164
Cash and cash equivalents	(232)
Net debt	1 637
AKOFS receivable	(228)
Other receivables	(20)
Net interest-bearing debt (NIBD)	1 388

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# Net Capital Employed as per 1Q 2020

#### **NOK** million





Note: Step Oiltools is consolidated as part of MHWirth from Q1 2020

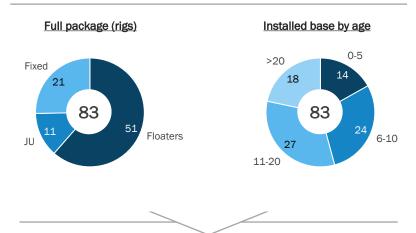
### **MHWirth**



### Highlights 1Q 2020

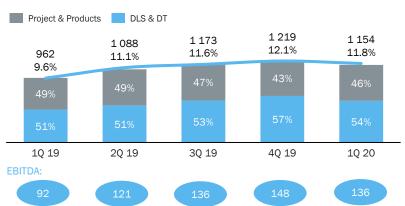
- Project & Products revenues were NOK 534 million, an increase of 13% compared to last year
- DLS & DT revenues were NOK 620 million, an increase of 27% compared to last year
- EBITDA of NOK 136 million (11.8% margin)
- Order backlog and order intake for the first quarter amounted to NOK 2.5 billion and NOK 931 million, respectively
- Step Oiltools was consolidated into MHWirth in 1Q 20 and historical figures have been restated

### Installed base per 1Q 2020

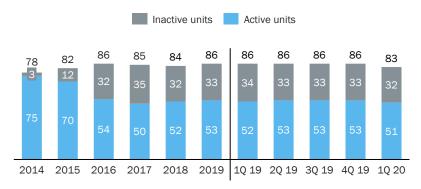


### Quarterly development in revenues and EBITDA margin

NOK million



### MHWirth installed base hit turning point mid 2017



Note: Step Oiltools is consolidated as part of MHWirth from 1Q 2020, historical figures have been restated

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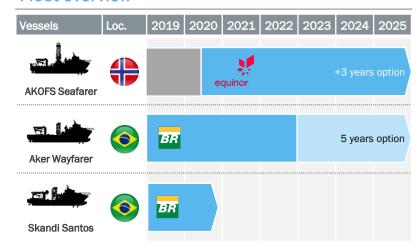
### **AKOFS Offshore**



### Highlights 1Q 2020

- Revenues and EBITDA of NOK 304 million and NOK 175 million, respectively
- Good revenue utilization for both vessels in Brazil
- Skandi Santos to continue operating for Petrobras until end of November 2020
- Commencement of contract for AKOFS Seafarer planned ultimo 2Q 2020. Potential risk for delay as a result of the COVID-19 situation.

### Fleet overview



### Quarterly development in revenues and EBITDA-margin<sup>1)</sup>

NOK million

59%
58%
45%
45%
45%
295
306
304

1Q 19
2Q 19
3Q 19
4Q 19
1Q 20

EBITDA:
136
104
175
145
175



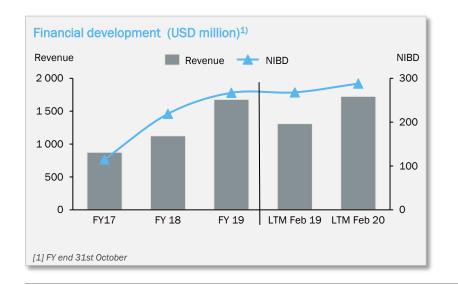


### **NES Global Talent**



### Recent development

- Strong year-over-year growth driven by both organic growth and M&A
- Continued growth in number of contractors, however at declining rate over last quarter
- Expected reduced activity level for the remainder of the year due to COVID-19 and oil price decline
- Continuing strategy to diversify client portfolio, with increasing focus on the downstream and chemicals market
- Akastor holds ~17% economic interest in NES.



### Award winning workforce solution specialist

Global organization with local client touch-points through a network of ~50 global locations

Strategically located in most attractive specialist engineering markets

Database of 650,000+ engineer contractors





### Contract Engineering

Search, placement and ongoing support of contract engineers

NES charges a margin on contractors salary



### Managed Solutions

Outsourced, exclusive global recruitment services

NES' offering includes recruitment process outsourcing, global mobility and consultancy



### Permanent Placement

Engineering positions filled on a permanent basis

Charge one-time fee of the engineer's annual salary



Akastor © | April 2020 1) Figures presented on 100% basis

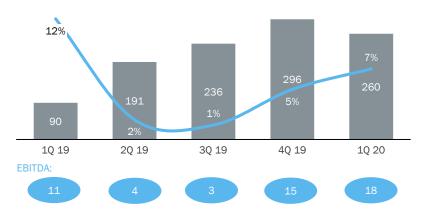
# Other industrial holdings



### Highlights 1Q 2020

- Other industrial holdings reported pro-forma consolidated revenue and EBITDA of NOK 260 million and NOK 18 million, respectively
- AGR: Revenues and EBITDA of NOK 217 million and NOK 17 million, respectively
- Cool Sorption: Revenues and EBITDA of NOK 43 million and NOK 1 million, respectively

### Quarterly development in revenues and EBITDA-margin<sup>1)</sup>







# Appendix



# Transactions track-record since inception in 2014





























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# ODL preferred equity and warrant instrument



### Preferred equity of USD 75m

#### Instrument description:

- 5% cash dividend + 5% PIK per annum (semi-annual payment)
- Call price: 125% year 2, 120% year 3, 115% year 4, 110% year 5, 105% year 6, 100% thereafter
- Cash dividend step-up: 8.0% p.a. from year 7 and an additional 1.0% step-up per year until a maximum cash dividend of 10.0% p.a.
- Commitment fee of USD 5.75 million paid in 2Q 2019
- Certain rights and covenants<sup>1)</sup> in favor of Akastor

### Instrument payment profile:

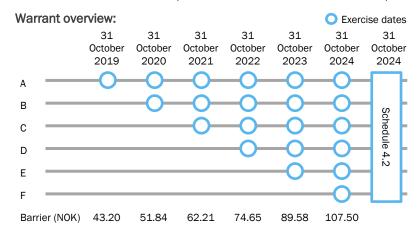
USDm	<b>2018</b> e	<b>2019</b> e	<b>2020</b> e	<b>2021</b> e	<b>2022</b> e	<b>2023</b> e	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e
Cash Dividend	2.2	3.9	4.1	4.3	4.5	4.8	8.0	9.5	11.0
Acc. PIK	77.2	81.1	85.2	89.5	94.1	98.8	103.8	109.1	114.6
Call price incl. PIK		99.9	100.2	100.8	101.6	102.6	103.8	109.1	114.6
Dividend	5 %	5 %	5 %	5 %	5 %	5 %	8 %	9 %	10 %
PIK interest	5 %	5 %	5 %	5 %	5 %	5 %	5 %	5 %	5 %
Call price	n.a.	125 %	120 %	115 %	110 %	105 %	100 %	100 %	100 %

1) The agreement contain several covenants, including but not limited to an obligation not to pay dividends or other distributions exceeding 50% of the net profit from the preceding year (unless a similar portion of the preference capital is repaid prior to the distribution), and in any case not pay dividends or make distributions after year 6. Also the agreement includes a change of control covenant pertaining to restructurings with the effect that Odfjell Partner's shareholding falls below 25%

### Warrant structure

#### Instrument description:

The total warrant issue comprise six tranches with 987,500 warrants per tranche, amounting to a total 5,925,000 warrants. Furthermore, one warrant can be exercised for one share (1-to-1 ratio) for a price of USD 0.01 per share. Maximum number of share allocation if share price in ODL has increased with 20% p.a.



 Schedule 4.2: If any warrants remain unexercised at the ultimate exercise date in 2024, the holder will receive a number of shares determined linearly according to:

Remaining warrants 
$$\times \frac{Max[(Share\ price\ @\ 31\ May\ 2024) - 36]}{(107.5\ - 36)}$$

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### **Condensed Consolidated Income Statement**

	First (	First Quarter		
NOK million	2020	2019	2019	
Revenue and other income	1 424	1 070	5 361	
Operating expenses	(1 286)	(978)	(4 870)	
EBITDA	137	92	492	
Depreciation, amortization and impairment	(66)	(62)	(270)	
Operating profit (loss)	71	31	222	
Net financial items	(393)	37	(30)	
Profit (loss) before tax	(322)	68	191	
Tax income (expense)	32	(6)	(44)	
Profit (loss) from continuing operations	(290)	62	147	
Net profit (loss) from discontinued operations	(116)	-	(54)	
Profit (loss) for the period	(407)	62	93	
Attributable to:				
Equity holders of Akastor ASA	(413)	62	100	
Non-controlling interests	6	-	(7)	



### **Condensed Consolidated Statement of Financial Position**

NOK million         2020         2019           Deferred tax asset         488         388           Intrangible assets         1759         1593           Property, plant and equipment         789         760           Right-of-Use assets         576         537           Other non-current assets         39         65           Non-current interest bearing receivables         248         201           Non-current interest bearing receivables         14         16           Equity accounted investees and other Investments         2 801         2 695           Total non-current assets         6 717         6 256           Current operating assets         4 545         3 758           Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Current assets         4 784         4 322           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-courrent liabilities         10         11           Total equity         4 223         4 371           Deferre		March 31	December 31
Intangible assets         1 759         1 593           Property, plant and equipment         789         760           Right-of-Use assets         576         537           Other non-current assets         39         65           Non-current interest bearing receivables         248         201           Non-current finance lease receivables         14         16           Equity accounted investees and other investments         2 801         2 695           Total non-current assets         6 717         6 256           Current operating assets         4 545         3 758           Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 553           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Yon-current berorwings         1849         144	NOK million	2020	2019
Property, plant and equipment         789         760           Right-of-Use assets         576         537           Other non-current assets         39         65           Non-current interest bearing receivables         248         201           Non-current finance lease receivables         14         16           Equity accounted investees and other Investments         2 801         2 895           Total non-current assets         6 717         6 256           Current operating assets         4 545         3 758           Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total sests         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         1849         1444           Non-current lease liabilities         3 491	Deferred tax asset	488	388
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Equity accounted investees and other Investments         2 801         2 695           Total non-current assets         6 717         6 256           Current operating assets         4 545         3 758           Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         3 341         2 873           Total non-current liabilities and provisions         3 596         3 169           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities	Non-current interest bearing receivables	248	201
Total non-current assets         6 717         6 256           Current operating assets         4 545         3 758           Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Non-current finance lease receivables	14	16
Current operating assets       4 545       3 758         Current finance lease receivables       7       9         Cash and cash equivalents       232       555         Total current assets       4 784       4 322         Equity attributable to equity holders of Akastor ASA       4 198       4 353         Non-controlling interests       25       18         Total equity       4 223       4 371         Deferred tax liabilities       10       11         Employee benefit obligations       376       359         Other non-current liabilities and provisions       718       542         Non-current borrowings       1 849       1 444         Non-current lease liabilities       538       516         Total non-current liabilities       3 491       2 873         Current operating liabilities and provisions       3 596       3 169         Current borrowings       20       3         Current lease liabilities       170       160         Total current liabilities       3 787       3 333	Equity accounted investees and other Investments	2 801	2 695
Current finance lease receivables         7         9           Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         538         516           Total non-current liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Total non-current assets	6 717	6 256
Cash and cash equivalents         232         555           Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         33         516           Total non-current liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Current operating assets	4 545	3 758
Total current assets         4 784         4 322           Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         538         516           Total non-current liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Current finance lease receivables	7	9
Total assets         11 501         10 578           Equity attributable to equity holders of Akastor ASA         4 198         4 353           Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         538         516           Total non-current liabilities and provisions         3 596         3 169           Current operating liabilities and provisions         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Cash and cash equivalents	232	555
Equity attributable to equity holders of Akastor ASA       4 198       4 353         Non-controlling interests       25       18         Total equity       4 223       4 371         Deferred tax liabilities       10       11         Employee benefit obligations       376       359         Other non-current liabilities and provisions       718       542         Non-current borrowings       1 849       1 444         Non-current lease liabilities       538       516         Total non-current liabilities       3 491       2 873         Current operating liabilities and provisions       3 596       3 169         Current borrowings       20       3         Current lease liabilities       170       160         Total current liabilities       3 787       3 333	Total current assets	4 784	4 322
Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         538         516           Total non-current liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Total assets	11 501	10 578
Non-controlling interests         25         18           Total equity         4 223         4 371           Deferred tax liabilities         10         11           Employee benefit obligations         376         359           Other non-current liabilities and provisions         718         542           Non-current borrowings         1 849         1 444           Non-current lease liabilities         538         516           Total non-current liabilities         3 491         2 873           Current operating liabilities and provisions         3 596         3 169           Current borrowings         20         3           Current lease liabilities         170         160           Total current liabilities         3 787         3 333	Equity attributable to equity holders of Akastor ASA	4 198	4 353
Total equity       4 223       4 371         Deferred tax liabilities       10       11         Employee benefit obligations       376       359         Other non-current liabilities and provisions       718       542         Non-current borrowings       1 849       1 444         Non-current lease liabilities       538       516         Total non-current liabilities       3 491       2 873         Current operating liabilities and provisions       3 596       3 169         Current borrowings       20       3         Current lease liabilities       170       160         Total current liabilities       3 787       3 333			
Employee benefit obligations       376       359         Other non-current liabilities and provisions       718       542         Non-current borrowings       1 849       1 444         Non-current lease liabilities       538       516         Total non-current liabilities       3 491       2 873         Current operating liabilities and provisions       3 596       3 169         Current borrowings       20       3         Current lease liabilities       170       160         Total current liabilities       3 787       3 333		4 223	4 371
Other non-current liabilities and provisions718542Non-current borrowings1 8491 444Non-current lease liabilities538516Total non-current liabilities3 4912 873Current operating liabilities and provisions3 5963 169Current borrowings203Current lease liabilities170160Total current liabilities3 7873 333	Deferred tax liabilities	10	11
Non-current borrowings       1 849       1 444         Non-current lease liabilities       538       516         Total non-current liabilities       3 491       2 873         Current operating liabilities and provisions       3 596       3 169         Current borrowings       20       3         Current lease liabilities       170       160         Total current liabilities       3 787       3 333	Employee benefit obligations	376	359
Non-current lease liabilities538516Total non-current liabilities3 4912 873Current operating liabilities and provisions3 5963 169Current borrowings203Current lease liabilities170160Total current liabilities3 7873 333	Other non-current liabilities and provisions	718	542
Total non-current liabilities3 4912 873Current operating liabilities and provisions3 5963 169Current borrowings203Current lease liabilities170160Total current liabilities3 7873 333	Non-current borrowings	1 849	1 444
Current operating liabilities and provisions3 5963 169Current borrowings203Current lease liabilities170160Total current liabilities3 7873 333	Non-current lease liabilities	538	516
Current borrowings203Current lease liabilities170160Total current liabilities3 7873 333	Total non-current liabilities	3 491	2 873
Current lease liabilities170160Total current liabilities3 7873 333	Current operating liabilities and provisions	3 596	3 169
Current lease liabilities170160Total current liabilities3 7873 333		20	3
Total current liabilities 3 787 3 333		170	160
Total liabilities and equity 11 501 10 578	Total current liabilities	3 787	
	Total liabilities and equity	11 501	10 578

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### Condensed Consolidated Statement of Cash flows

	First (	Quarter
NOK million	2020	2019
Profit (loss) for the period	(407)	62
(Profit) loss for the period – discontinued operations	116	-
Depreciation, amortization and impairment	66	62
Other adjustments for non-cash items and changes in operating assets and liabilities	(114)	(217)
Net cash from operating activities	(338)	(94)
Acquisition of property, plant and equipment	(3)	(1)
Payments for capitalized development	(16)	(15)
Cash flow from other investing activities	(16)	(99)
Net cash from investing activities	(35)	(116)
Changes in external borrowings	338	202
Principal payments of lease liabilities	(38)	(33)
Proceeds from dividend/sale of treasury shares	2	4
Net cash from financing activities	302	173
Effect of exchange rate changes on cash and cash equivalents	(251)	5
Net increase (decrease) in cash and cash equivalents	(323)	(31)
Cash and cash equivalents at the beginning of the period	555	198
Cash and cash equivalents at the end of the period	232	167



### Alternative Performance Measures (1 of 2)

Akastor discloses alternative performance measures as a supplement to the consolidated financial statements prepared in accordance with IFRS. Such performance measures are used to provide an enhanced insight into the operating performance, financing abilities and future prospects of the group.

These measures are calculated in a consistent and transparent manner and are intended to provide enhanced comparability of the performance from period to period. It is Akastor's experience that these measures are frequently used by securities analysts, investors and other interested parties.

- EBITDA earnings before interest, tax, depreciation and amortization, corresponding to "Operating profit before depreciation, amortization and impairment" in the consolidated income statemen
- EBIT earnings before interest and tax, corresponding to "Operating profit (loss)" in the consolidated income statement
- Capex and R&D capitalization a measure of expenditure on PPE or intangible assets that qualify for capitalization
- Order intake represents the estimated contract value from the contracts or orders that are entered into or committed in the reporting period
- Order backlog represents the remaining unearned contract value from the contracts or orders that are already entered into or committed at the reporting date. The backlog does not include options on existing contracts or contract value from short-cycled service orders

- Net current operating assets (NCOA) a measure of working capital. It
  is calculated by current operating assets minus current operating
  liabilities, excluding financial assets or financial liabilities related to
  hedging activities
- Net capital employed (NCE) a measure of all assets employed in the operation of a business. It is calculated by net current operating assets added by non-current assets and finance lease receivables minus deferred tax liabilities, employee benefit obligations, other non-current liabilities and total lease liabilities
- Gross debt sum of current and non-current borrowings, which do not include lease liabilities
- Net debt gross debt minus cash and cash equivalents
- Net interest-bearing debt (NIBD) net debt minus non-current and current interest bearing receivables
- Equity ratio a measure of investment leverage, calculated as total equity divided by total assets at the reporting date
- Liquidity reserve comprises cash and cash equivalents and undrawn committed credit facilities

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# Alternative Performance Measures (2 of 2)

NOK million	March 31 2020	December 31 2019
Non-current borrowings	1 849	1 444
Current borrowings	20	3
Gross debt	1 869	1 448
Less:  Cash and cash equivalents	232	555
Net debt	1 637	893
Less:  Non-current interest-bearing receivables	248	201
Net interest-bearing debt (NIBD)	1 388	692

NOK million	March 31 2020	December 31 2019
Total equity	4 223	4 371
Divided by Total assets	11 501	10 578
Equity ratio	37%	41%
Cash and cash equivalents	232	555
Undrawn committed credit facilities	1 168	1 320
Liquidity reserve	1 400	1 875

NOK mil	lion	March 31 2020	December 31 2019
Current	operating assets	4 545	3 758
Less:	Current operating liabilities		
		3 596	3 169
	Derivative financial instruments	(187)	(22)
Net curr	ent operating assets (NCOA)	1 135	611
Plus:			
	Total non-current assets	6 717	6 256
	Current finance lease receivables	7	9
Less:			
	Non-current interest bearing receivables		
		248	201
	Deferred tax liabilities	10	11
	Employee benefit obligations	376	359
	Other non-current liabilities	718	542
	Total lease liabilities	708	677
Net capi	ital employed (NCE)	5 798	5 085

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# Key figures

### **AKASTOR GROUP**

NOK million	1Q 19	2Q 19	3Q 19	4Q 19	1Q 20	2019
Revenue and other income	1 070	1 304	1 430	1 557	1 424	5 361
EBITDA	92	114	133	153	137	492
EBIT	31	27	76	88	71	222
CAPEX and R&D capitalization	16	23	22	66	19	127
NCOA	521	875	1 010	611	1 135	611
Net capital employed	4 721	5 234	5 560	5 085	5 798	5 085
Order intake	1 146	1 786	1 149	1 168	1 137	5 250
Order backlog	2 755	3 529	3 274	3 166	3 005	3 166
Employees	1 812	2 179	2 239	2 272	2 269	2 272

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# Split per Company (1 of 4)

### **MHWIRTH**

NOK million	1Q 19	2Q 19	3Q 19	4Q 19	1Q 20	2019
Revenue and other income	962	1 088	1 173	1 219	1 154	4 442
EBITDA	92	121	136	148	136	497
EBIT	39	57	93	98	82	287
CAPEX and R&D capitalization	16	21	20	64	16	121
NCOA	855	1 216	1 141	736	1 268	736
Net capital employed	2 752	3 206	3 224	2 908	3 613	2 908
Order intake	1 051	1 662	979	848	931	4 540
Order backlog	2 576	3 152	2 991	2 582	2 476	2 582
Employees	1 681	1 761	1 771	1 766	1 807	1 766

Note: Step Oiltools is consolidated as part of MHWirth from 1Q 2020, historical figures have been restated



# Split per Company (2 of 4)

### AKOFS OFFSHORE 1)

NOK million	1Q 19	2Q 19	3Q 19	4Q 19	1Q 20	2019
Revenue and other income	258	234	295	306	304	1 093
EBITDA	136	104	175	145	175	560
EBIT	56	24	94	64	94	237
CAPEX and R&D capitalization	144	110	130	234	71	618
NCOA	76	138	104	49	205	49
Net capital employed	3 431	3 520	3 675	3 734	4 190	3 734
Order intake	-	-	-	-	177	-
Order backlog	5 937	5 579	5 375	5 013	5 203	5 013
Employees	237	240	267	311	297	311



<sup>1)</sup> Figures presented on a 100% basis. Akastor's share of net profit from the joint venture is presented as part of "net financial items"

# Split per Company (3 of 4)

### **AGR**

NOK million	1Q 19	2Q 19	3Q 19	4Q 19	1Q 20	2019
Revenue and other income	30	156	167	221	217	573
EBITDA	2	(1)	1	12	17	14
EBIT	2	(7)	(4)	7	13	(1)
CAPEX and R&D capitalization	-	2	2	2	2	6
NCOA	(2)	-	10	12	9	12
Net capital employed	12	153	161	170	171	170
Order intake	18	81	82	254	196	434
Order backlog	40	260	175	502	481	502
Employees	62	350	402	438	389	438

Note: Financial figures before 2Q 2019 included First Geo only.



# Split per Company (4 of 4)

### OTHER HOLDINGS

NOK million	1Q 19	2Q 19	3Q 19	4Q 19	1Q 20	2019
Revenue and other income	90	68	100	96	53	354
EBITDA	(2)	(6)	(5)	(7)	(16)	(20)
EBIT	(11)	(24)	(13)	(17)	(24)	(64)
CAPEX and R&D capitalization	-	-	-	-	-	_
NCOA	(331)	(342)	(142)	(137)	(142)	(137)
Net capital employed	880	833	1 115	957	910	957
Order intake	80	44	88	68	10	281
Order backlog	140	117	107	79	41	79
Employees	69	68	66	68	73	68

 ${\tt Note: Other\ holdings\ has\ been\ restated\ to\ exclude\ Step\ Oiltools\ which\ is\ consolidated\ into\ MHWirth}$ 



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